

The Great Disconnect

INVESTMENT INSIGHT | INTERNATIONAL EQUITY TEAM | July 2025

The second quarter was dramatic. It started with a sharp market fall in early April in the wake of the “Liberation Day” tariff announcement but the recalibration of tariff policy in the wake of the market turbulence helped fuel a very powerful rally, taking equity indices to all-time highs and turning a 10%+ drop in the MSCI World Index by April 8th into an 11% rise for the second quarter, the strongest quarter since the 2020 recovery from the COVID low.

While an element of the recovery does seem justified given the improvement in the environment since early April, the current euphoric atmosphere, with stretched valuations and record retail inflows, does seem tough to justify given the modest growth outlook and multiple sources of uncertainty. Indeed, we see a sharp disconnect between the state of the markets and the state of the real world.

The economic outlook has improved from the trough of early April. While growth expectations have slowed this year, with the Bloomberg consensus now for 1.5% U.S. real GDP growth in 2025 as against around 2% earlier in the year, this is a far cry from the Wall Street base case of a U.S. recession in the immediate aftermath of the “Liberation Day” tariff announcement. Equally, while inflation remains sticky and above the 2% Fed (U.S. Federal Reserve) target, we have yet to see a tariff induced acceleration.

The more positive take is that the “Taco trade”—a concept introduced by the media which implies that the Trump administration tends to back down with respect to policies that hit markets hard—has paid off so far and may well continue to work. The “Taco trade” talk has mainly been around tariffs following the step back on the “reciprocal” tariffs on April 9th, with the introduction of the 90-day pause.

The “Taco adjustments” go rather wider than just the trade arena. Business fears have also eased around immigration, or rather the repatriation of illegal immigrants in the U.S., with recent administration talk of more tolerance for un-documented workers, particularly in the farming sector. In addition, the rhetoric around deficit reduction, powered by a supposed massive DOGE¹-driven cut in spending, which threatened to create a demand headwind in the U.S., has faded away, with the final version of the “One Big Beautiful Bill” set to increase the U.S. national debt by a

AUTHOR



BRUNO PAULSON
Managing Director

“Markets seem to be priced for a very different world, seemingly disconnected from the actual economies.”

further \$3 trillion over the next decade, according to the Congressional Budget Office. This should provide an expansionary boost to the economy in 2026, mitigating the contractionary effect of the tariffs.

The less positive take is that significant political headwinds still remain for the economy and markets, as the negative economic impacts of the recent policy changes have yet to fully take effect. The existing arrangements imply a 15% effective tariff rate overall,² up from 2.5%, acting as both an effective tax on consumers and an inflationary shock, even before any further tariff rises as the 90-day pause expires. The full effects of these existing tariffs on consumer prices may well not have come through yet. Equally, the growth in the U.S. labour market is set to slow sharply, with Barclays expecting only 0.1% growth in 2026 and 2027 as against the 1%+ level that the U.S. economy is used to, given both ageing populations and minimal net immigration, which threatens both aggregate demand and corporate margins. More broadly, general policy uncertainty still remains very elevated, not least around the expiry of the 90-day pause, with implications for both consumer and business confidence.

Outside the administration, there have been two further boosts to markets since early April. One is that hyper-scaler capex forecasts have continued to rise despite the DeepSeek shock earlier in the year as the tech giants still expect massive demand for compute. The other is the decline of the dollar, with the ICE Dollar Index down over 10%³ year to date (YTD). This helps overall revenues and earnings in dollar terms, given that other currencies make up half of MSCI World revenue and even 40% of the revenue earned by S&P500 companies.

While some of the tail risks of April seem to have faded, the overall outlook suggests an environment of only ordinary growth, with the U.S. slated to grow at just 1.5% in 2025 and 2026, below levels expected at the start of the year, with the European Union slower still at around 1%. There is also unusually high uncertainty around this unexciting outlook, given both raised geopolitical tensions and the unstable U.S. policy environment, leading to economists giving an elevated 38% chance of a U.S. recession in the next 12 months. Although the worst fears of early April have not been realised, it is hard to argue that the environment is better than it was at the start of the year.

By contrast, markets seem to be priced for a very different world, seemingly disconnected from the actual economies. Equity valuations look distinctly elevated versus history. The MSCI World Index is on close to 20x forward earnings, with the S&P500 Index at 22x. These extended multiples are on forward earnings that are meant to grow double-digit on the back of margins improving further from record highs. All this is at a time when U.S. earnings are actually falling, with the S&P500 expectations for 2025 and 2026 both down around 4% YTD, even measured in the fast-depreciating dollar. The fixed income markets also seem pretty cheerful, with the ICE BofA BBB US Corporate Spread Index down at 110bps,⁴ close to the all-time lows achieved at the start of the year.

There is plenty of further evidence that markets are boisterous, euphoric or frothy, depending on your preferred adjective, beyond the extended overall valuations. Barclay's Equity Euphoria Indicator has bounced back through 10%, rivalling the levels of the dot-com boom and 2021's meme frenzy, perhaps unsurprisingly given that retail investors added a record \$155 billion into equities in the first half of the year.⁵ Looking at the drivers of the equity market advance, over half of the MSCI World's double-digit second quarter gain was concentrated in only two of the 25 industry groups, semiconductors and software & services, with 85% coming from just five groups, adding in the cyclical media & entertainment, banking and capital goods elements.

To summarise, our view is that the best estimate for the real-world outlook is mediocre, with a great deal of uncertainty. By contrast, markets seem to be pricing in a higher-growth scenario with a high level of certainty. There is plenty of evidence of euphoric behaviour by retail investors, who will now feel even more justified in buying every dip. Given this level of market optimism, it is unsurprising that Q2 was not a great environment for high quality companies with low operational and financial leverage which are likely to be robust in tough times. After all the market seems to be discounting any possibility of tough times. However, if our view of the great disconnect between markets and reality is close to being correct, high quality companies are likely to get a chance to show their mettle.

Source for data cited unless otherwise stated: FactSet

¹ U.S. Department of Government Efficiency

² The Budget Lab at Yale, as of June 17, 2025

³ Bloomberg DXY Index

⁴ The Federal Reserve Bank of St Louis

⁵ Financial Times, VandaTrack

Risk Considerations

There is no assurance that a portfolio will achieve its investment objective. Portfolios are subject to market risk, which is the possibility that the market value of securities owned by the portfolio will decline. Market values can change daily due to economic and other events (e.g. natural disasters, health crises, terrorism, conflicts and social unrest) that affect markets, countries, companies or governments. It is difficult to predict the timing, duration, and potential adverse effects (e.g. portfolio liquidity) of events. Accordingly, you can lose money investing in this strategy. Please be aware that this strategy may be subject to certain additional risks. Changes in the worldwide economy, consumer spending, competition, demographics and consumer preferences, government regulation and economic conditions may adversely affect global franchise companies and may negatively impact the strategy to a greater extent than if the strategy's assets were invested in a wider variety of companies. In general, **equity securities'** values also fluctuate in response to activities specific to a company. Investments in **foreign markets** entail special risks such as currency, political, economic, and market risks. **Stocks of small- and mid-capitalisation companies** carry special risks, such as limited product lines, markets and financial resources, and greater market volatility than securities of larger, more established companies. The risks of investing in **emerging market countries** are greater than risks associated with investments in foreign developed markets. **Derivative instruments** may disproportionately increase losses and have a significant impact on performance. They also may be subject to counterparty, liquidity, valuation, correlation and market risks. **Illiquid securities** may be more difficult to sell and value than publicly traded securities (liquidity risk). Non-diversified portfolios often invest in a more limited number of issuers. As such, changes in the financial condition or market value of a single issuer may cause greater volatility. **ESG strategies** that incorporate impact investing and/or Environmental, Social and Governance (ESG) factors could result in relative investment performance deviating from other strategies or broad market benchmarks, depending on whether such sectors or investments are in or out of favor in the market. As a result, there is no assurance ESG strategies could result in more favorable investment performance.

DEFINITIONS

The **MSCI World Index (USD)** is a free float adjusted market capitalization weighted index that is designed to measure the global equity market performance of developed markets.

The **S&P 500® Index (USD)** measures the performance of the large cap segment of the U.S. equities market, covering approximately 75% of the U.S. equities market.

IMPORTANT INFORMATION

There is no guarantee that any investment strategy will work under all market conditions, and each investor should evaluate their ability to invest for the long-term, especially during periods of downturn in the market.

A separately managed account may not be appropriate for all investors. Separate accounts managed according to the particular Strategy may include securities that may not necessarily track the performance of a particular index. A minimum asset level is required.

For important information about the investment managers, please refer to Form ADV Part 2.

The views and opinions and/or analysis expressed are those of the author or the investment team as of the date of preparation of this material and are subject to change at any time without notice due to market or economic conditions and may not necessarily come to pass. Furthermore, the views will not be updated or otherwise revised to reflect information that subsequently becomes available or circumstances existing, or changes occurring, after the date of publication. The views expressed do not reflect the opinions of all investment personnel at Morgan Stanley Investment Management (MSIM) and its subsidiaries and affiliates (collectively "the Firm"), and may not be reflected in all the strategies and products that the Firm offers.

Forecasts and/or estimates provided herein are subject to change and may not actually come to pass. Information regarding expected market returns and market outlooks is based on the research, analysis and opinions of the authors or the investment team. These conclusions are speculative in nature, may not come to pass and are not intended to predict the future performance of any specific strategy or product the Firm offers. Future results may differ significantly depending on factors such as changes in securities or financial markets or general economic conditions.

This material has been prepared on the basis of publicly available information, internally developed data and other third-party sources believed to be reliable. However, no assurances are provided regarding the reliability of such information and the Firm has not sought to independently verify information taken from public and third-party sources.

This material is a general communication, which is not impartial and all information provided has been prepared solely for informational and educational purposes and does not constitute an offer or a recommendation to buy or sell any particular security or to adopt any specific investment strategy. The information herein has not been based on a consideration of any individual investor circumstances and

is not investment advice, nor should it be construed in any way as tax, accounting, legal or regulatory advice. To that end, investors should seek independent legal and financial advice, including advice as to tax consequences, before making any investment decision.

Charts and graphs provided herein are for illustrative purposes only. **Past performance is no guarantee of future results.**

The indexes are unmanaged and do not include any expenses, fees or sales charges. It is not possible to invest directly in an index. Any index referred to herein is the intellectual property (including registered trademarks) of the applicable licensor. Any product based on an index is in no way sponsored, endorsed, sold or promoted by the applicable licensor and it shall not have any liability with respect thereto.

This material is not a product of Morgan Stanley's Research Department and should not be regarded as a research material or a recommendation.

The Firm has not authorised financial intermediaries to use and to distribute this material, unless such use and distribution is made in accordance with applicable law and regulation. Additionally, financial intermediaries are required to satisfy themselves that the information in this material is appropriate for any person to whom they provide this material in view of that person's circumstances and purpose. The Firm shall not be liable for, and accepts no liability for, the use or misuse of this material by any such financial intermediary.

This material may be translated into other languages. Where such a translation is made this English version remains definitive. If there are any discrepancies between the English version and any version of this material in another language, the English version shall prevail.

The whole or any part of this material may not be directly or indirectly reproduced, copied, modified, used to create a derivative work, performed, displayed, published, posted, licensed, framed, distributed or transmitted or any of its contents disclosed to third parties without the Firm's express written consent. This material may not be linked to unless such hyperlink is for personal and non-commercial use. All information contained herein is proprietary and is protected under copyright and other applicable law.

Morgan Stanley Investment Management is the asset management division of Morgan Stanley.

DISTRIBUTION

This material is only intended for and will only be distributed to persons resident in jurisdictions where such distribution or availability would not be contrary to local laws or regulations.

MSIM, the asset management division of Morgan Stanley (NYSE: MS), and its affiliates have arrangements in place to market each other's products and services. Each MSIM affiliate is regulated as appropriate in the jurisdiction it operates. MSIM's affiliates are: Eaton Vance Management (International) Limited, Eaton Vance Advisers International Ltd, Calvert Research and Management, Eaton Vance Management, Parametric Portfolio Associates LLC, and Atlanta Capital Management LLC.

This material has been issued by any one or more of the following entities:

EMEA

This material is for Professional Clients/Accredited Investors only.

In the EU, MSIM and Eaton Vance materials are issued by MSIM Fund Management (Ireland) Limited ("FMIL"). FMIL is regulated by the Central Bank of Ireland and is incorporated in Ireland as a private company limited by shares with company registration number 616661 and has its registered address at 24-26 City Quay, Dublin 2, D02 NY19, Ireland.

Outside the EU, MSIM materials are issued by Morgan Stanley Investment Management Limited (MSIM Ltd) is authorised and regulated by the Financial Conduct Authority. Registered in England. Registered No. 1981121. Registered Office: 25 Cabot Square, Canary Wharf, London E14 4QA.

In Switzerland, MSIM materials are issued by Morgan Stanley & Co. International plc, London (Zurich Branch) Authorised and regulated by the Eidgenössische Finanzmarktaufsicht ("FINMA"). Registered Office: Beethovenstrasse 33, 8002 Zurich, Switzerland.

Outside the US and EU, Eaton Vance materials are issued by Eaton Vance Management (International) Limited ("EVM") 125 Old Broad Street, London, EC2N 1AR, UK, which is authorised and regulated in the United Kingdom by the Financial Conduct Authority.

Italy: MSIM FMIL (Milan Branch), (Sede Secondaria di Milano) Palazzo Serbelloni Corso Venezia, 16 20121 Milano, Italy. **The Netherlands:** MSIM FMIL (Amsterdam Branch), Rembrandt Tower, 11th Floor Amstelplein 1 1096HA, Netherlands. **France:** MSIM FMIL (Paris Branch), 61 rue de Monceau 75008 Paris, France. **Spain:** MSIM FMIL (Madrid Branch), Calle Serrano 55, 28006, Madrid, Spain. **Germany:** MSIM FMIL Frankfurt Branch, Große Gallusstraße 18, 60312 Frankfurt am Main, Germany (Gattung: Zweigniederlassung (FDI) gem. § 53b KWG). **Denmark:** MSIM FMIL (Copenhagen Branch), Gorrissen Federspiel, Axel Towers, Axeltorv2, 1609 Copenhagen V, Denmark.

MIDDLE EAST

Dubai: MSIM Ltd (Representative Office, Unit Precinct 3-7th Floor-Unit 701 and 702, Level 7, Gate Precinct Building 3, Dubai International Financial Centre, Dubai, 506501, United Arab Emirates. Telephone: +97 (0)14 709 7158).

This document is distributed in the Dubai International Financial Centre by Morgan Stanley Investment Management Limited (Representative Office), an entity regulated by the Dubai Financial Services Authority ("DFSA"). It is intended for use by professional clients and market counterparties only. This document is not intended for distribution to retail clients, and retail clients should not act upon the information contained in this document.

This document relates to a financial product which is not subject to any form of regulation or approval by the DFSA. The DFSA has no responsibility for reviewing or verifying any documents in connection with this financial product. Accordingly, the DFSA has not approved this document or any other associated documents nor taken any steps to verify the information set out in this document, and has no responsibility for it. The financial product to which this document relates may be illiquid and/or subject to restrictions on its resale or transfer. Prospective purchasers should conduct their own due diligence on the financial product. If you do not understand the contents of this document, you should consult an authorised financial adviser.

U.S.

NOT FDIC INSURED. OFFER NO BANK GUARANTEE. MAY LOSE VALUE. NOT INSURED BY ANY FEDERAL GOVERNMENT AGENCY. NOT A DEPOSIT.

LATIN AMERICA (BRAZIL, CHILE COLOMBIA, MEXICO, PERU, AND URUGUAY)

This material is for use with an institutional investor or a qualified investor only. All information contained herein is confidential and is for the exclusive use and review of the intended addressee, and may not be passed on to any third party. This material is provided for informational purposes only and does not constitute a public offering, solicitation or recommendation to buy or sell for any product, service, security and/or strategy. A decision to invest should only be made after reading the strategy documentation and conducting in-depth and independent due diligence.

ASIA PACIFIC

Hong Kong: This material is disseminated by Morgan Stanley Asia Limited for use in Hong Kong and shall only be made available to "professional investors" as defined under the Securities and Futures Ordinance of Hong Kong (Cap 571). The contents of this material have not been reviewed nor approved by any regulatory authority including the Securities and Futures Commission in Hong Kong. Accordingly, save where an exemption is available under the relevant law, this material shall not be issued, circulated, distributed, directed at, or made available to, the public in Hong Kong. **Singapore:** This material is disseminated by Morgan Stanley Investment Management Company and should not be considered to be the subject of an invitation for subscription or purchase, whether directly or indirectly, to the public or any member of the public in Singapore other than (i) to an institutional investor under section 304 of the Securities and Futures Act, Chapter 289 of Singapore ("SFA"); (ii) to a "relevant person" (which includes an accredited investor) pursuant to section 305 of the SFA, and such distribution is in accordance with the conditions specified in section 305 of the SFA; or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA. This publication has not been reviewed by the Monetary Authority of Singapore.

Australia: This material is provided by Morgan Stanley Investment Management (Australia) Pty Ltd ABN 22122040037, AFSL No. 314182 and its affiliates and does not constitute an offer of interests. Morgan Stanley Investment Management (Australia) Pty Limited arranges for MSIM affiliates to provide financial services to Australian wholesale clients. Interests will only be offered in circumstances under which no disclosure is required under the Corporations Act 2001 (Cth) (the "Corporations Act"). Any offer of interests will not purport to be an offer of interests in circumstances under which disclosure is required under the Corporations Act and will only be made to persons who qualify as a "wholesale client" (as defined in the Corporations Act). This material will not be lodged with the Australian Securities and Investments Commission.

JAPAN

For professional investors, this material is circulated or distributed for informational purposes only. For those who are not professional investors, this material is provided in relation to Morgan Stanley Investment Management (Japan) Co., Ltd. ("MSIMJ")'s business with respect to discretionary investment management agreements ("IMA") and investment advisory agreements ("IAA"). This is not for the purpose of a recommendation or solicitation of transactions or offers any particular financial instruments. Under an IMA, with respect to management of assets of a client, the client prescribes basic management policies in advance and commissions MSIMJ to make all investment decisions based on an analysis of the value, etc. of the securities, and MSIMJ accepts such commission. The client shall delegate to MSIMJ the authorities necessary for making investment. MSIMJ exercises the delegated authorities based on investment decisions of MSIMJ, and the client shall not make individual instructions. All investment profits and losses belong to the clients; principal is not guaranteed. Please consider the investment objectives and nature of risks before investing. As an investment advisory fee for an IAA or an IMA, the amount of assets subject to the contract multiplied by a certain rate (the upper limit is 2.20% per annum (including tax)) shall be incurred in proportion to the contract period. For some strategies, a contingency fee may be incurred in addition to the fee mentioned above. Indirect charges also may be incurred, such as brokerage commissions for incorporated securities. Since these charges and expenses are different depending on a contract and other factors, MSIMJ cannot present the rates, upper limits, etc. in advance. All clients should read the Documents Provided Prior to the Conclusion of a Contract carefully before executing an agreement. This material is disseminated in Japan by MSIMJ, Registered No. 410 (Director of Kanto Local Finance Bureau (Financial Instruments Firms)), Membership: the Japan Securities Dealers Association, The Investment Trusts Association, Japan, the Japan Investment Advisers Association and the Type II Financial Instruments Firms Association.