



## Barron's 2017 Top 30 Institutional Consultants List

Congratulations to these 12 outstanding Graystone Consulting teams led by the Institutional Consulting Directors listed below. You are a bright example of the culture of excellence at our Firm.

**Craig Dobbs**  
Indianapolis, IN

**John Longo**  
New York, NY

**Robert S. Scherer**  
**Dean Eisen**  
**Ross Charkatz**  
Potomac, MD

**Charles H. Mulfinger, II**  
Tampa, FL

**Phil C. Shaffer**  
**Jennifer Hamant**  
**Richard Hazzouri**  
Columbus, OH

**Linda Stephans**  
**Kristina Van Liew**  
**Erik Oiler**  
Chicago, IL

**John Granger**  
Houston, TX

**Thomas W. Parks**  
Milwaukee, WI

**George Cook**

**Carl H. Viard**

Barrington, IL

**Harry J. Herb**  
**Thomas J. Schatzman**  
Wyomissing, PA

**William J. Sammons**  
**Ronald Kern**  
**Myrteel Ward**  
San Antonio, TX

**Michael Holycross**  
Birmingham, MI