Franklin Separately Managed Accounts

One Franklin Parkway
San Mateo. California 94403-1906

EXECUTIVE SUMMARY

To help you better understand the performance results of third-party investment manager strategies within our Select UMA Program, we are including additional information within manager profiles that may inform your decision to invest in this strategy:

- The performance results displayed in this profile include a composite of Morgan Stanley accounts enrolled in the strategy. These are **unshaded** in the Investment Results and Portfolio Quarterly Returns sections of the profile with the Select UMA label.
- The results also display the performance of the manager's own composite of accounts invested in its version of the investment strategy, prior to the strategy's inception in the Select UMA program. These are shaded in **grey** and labeled Manager.
- If the transition month between the manager's results and the strategy's results occurs in the middle of a quarter, that quarter or year will be shaded **gold** in the Investment Results and Portfolio Quarterly Returns sections of the profile and labeled Transition.

The manager exercises discretion in selecting securities for your account, but differences between the manager's prior gross results and the strategy's ongoing gross results may arise from variations in who executes the strategy or how it is implemented:

- Some managers may deliver a model portfolio to Morgan Stanley, which may ultimately be responsible for executing those investment decisions.
- In some cases, the manager may act as an "executing manager," which means it implements its investment decisions and transactions directly instead of delivering
 instructions to Morgan Stanley.
- The manager's prior performance results are based on accounts that do not participate in the Select UMA program, with investment and operational differences such as account size and/or level of customization.
- There may be other reasons why the performance results differ from those of individual Select UMA accounts managed in the same or a substantially similar investment strategy. For example, Morgan Stanley may deviate from strategy models when applying client-requested restrictions.

If you have any questions about any of the information included in this profile, please contact your Morgan Stanley team.

Past performance is not a guarantee of future results. Actual individual account results may differ from the performance shown in this profile. There is no guarantee that any investment strategy will achieve its intended results under all market conditions. Do not rely upon this profile as the sole basis for your investment decisions.

For MAPS Third Party Model Portfolios, 'Manager' illustrated performance is that of the Model Portfolio Provider.

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STRATEGY OVERVIEW

The strategy seeks to maximize income while maintaining potential for capital appreciation. Since the strategy inception, the investment team has followed a flexible investment approach rooted in bottom-up fundamental research; it seeks current income and long-term capital growth by investing in a well-diversified portfolio. The strategy has a broad investment universe and seeks to identify opportunities across equities (common and preferred stock), equity-linked securities (convertibles and equity-linked notes) and fixed income securities (corporates, government and government agency securities, and securitized instruments). The strategy has no formal targets on asset class allocations, and the portfolio management team looks opportunistically across asset classes and companies' capital structures to focus on investment opportunities believed to offer the most compelling risk reward profiles. In equities/corporates, security selection and asset allocation are not mutually exclusive; for example, there are instances in which the portfolio may own multiple tranches of a company's debt structure, or a combination of assets, such as a convertible and debt, or debt and equity. Each decision is based on the merits of the individual security. The investment management team believes this asset class and sector flexibility are key to finding unique investment opportunities that can reward investors over the long term.

Style: US Multi Asset
Sub-Style: US Multi Asset Income

Firm AUM: \$6.8 billion Firm Strategy AUM: \$7.0 million

PORTFOLIO'S FOUITY SECTOR WEIGHTINGS *

Year Founded:	1947
GIMA Status:	Approved
Program Inception Date:	07/28/2022
Strategy Minimum:	\$175,000

TARGET PORTFOLIO CHARACTERISTIC	cs control of the con
Number of security holdings:	52
P/E ratio:	_
Cash level over market cycle:	0 to 5%
Risk (standard deviation):	_
Average turnover rate:	20 to 50%
Number of bond holdings:	33 to 43
Average maturity:	3.1 to 4.0 years
Use ADRs:	0 to 5%
Capitalization:	_
Eligible Investments:	Individual Stocks, Individual Bonds

		03/22	- 09/21
Sector	Franklin Templeton	Index***	Franklin Templeton
Energy	9.87	0.00	10.30
Materials	6.02	0.00	4.16
Industrials	9.71	0.00	5.57
Consumer Discretionary	2.68	0.00	4.98
Consumer Staples	4.39	0.00	10.25
Health Care	15.11	0.00	14.34
Financials	13.94	0.00	13.98
Information Technology	10.35	0.00	12.93
Communication Services	6.93	0.00	5.88
Utilities	21.00	0.00	17.61

PORTFOLIO STATISTICS			
		03/22	- 09/21
	Franklin	Index***	Franklin
	Templeton		Templeton
Number of security holdings	52	_	_
Dividend Yield	_	_	_
Distribution Rate	_	_	_
Wtd avg P/E ratio 1	14.68x	_	_
Wtd avg portfolio beta	0.37	_	_
Mega capitalization +	23.9%	0.0%	0.0%
Large capitalization +	7.5%	0.0%	0.0%
Medium capitalization +	0.9%	0.0%	0.0%
Small capitalization +	3.9%	0.0%	0.0%
Micro capitalization +	63.8%	0.0%	0.0%
Number of bond holdings	43	_	_
Avg maturity	3.98 yrs.	_	_

PORTFOLIO'S TOP FIVE SECURITY HOLDINGS	%
Government of the United States of America	8.5
Community Health Systems, Inc.	4.9
Chevron Corporation	2.7
JPMorgan Chase & Co.	2.6
Bank Of America Corp	2.6

% PROCESS BASED ON

- 0 Asset allocation
- 0 Industry or sector weighting
- 0 Stock Selection
- 0 Duration Management
- 0 Yield Curve Management
- 0 Sector Selection
- 0 Bond Selection

MANAGER'S INVESTMENT STRATEGY

- ☑ Top-down / portfolio structures based on economic trends
- ☑ Bottom-up / portfolio structure based on individual securities

¹The P/E used here is calculated by the harmonic mean.

^{*}Total may not equal 100% due to rounding.

^{***}Index: 50%MSCI US HDY/25%BC HY VLI/25%BC US AGG

MANAGER'S INVESTMENT PROCESS

- Creating a Starting Universe: The Franklin income SMA has a broad investment universe and seeks to find opportunities across equities, convertible and fixed income securities. Across these asset classes, and within their industry specializations, sector analysts seek compelling opportunities without the constraint of any single benchmark.
- Identifying Investment Ideas We use a range of investment criteria to filter the universe of securities. For example, for stocks we evaluate dividend yield and prevailing valuations, potential for improvement in fundamentals, industry position and management's strength. Corporate bonds rely on similar criteria, but also incorporate potential credit rating changes and coverage ratios. Government and agency debt analysis relies on outlook for rates and inflation, while global bonds receive additional scrutiny from currency and local policies perspectives. Convertibles incorporate equity and debt analysis to help understand security's upside potential and downside protection. Ultimately, the team is focused on identifying opportunities that express a contrarian view.
- Portfolio Construction: We seek to achieve attractive risk-adjusted total returns, building the portfolio on a security-by-security basis. In equities/corporates, security selection and asset allocation are not mutually exclusive; based on our assessment of a company's entire capital structure, there are instances in which we may own multiple debt tranches as well as stock. The Fund positioning also incorporates views from the Investment Strategy Research Committee (ISRC), focused on aggregating insights from our investment professionals globally. ISRC views help formulate top-down considerations for portfolio construction, which are a more notable driver of government/government-related exposures and an additional layer to the fund's primarily bottom-up fundamental equity/corporate investment approach. And while relying on broader firm resources, the lead portfolio manager holds final authority over all aspects of the portfolio.
- Ongoing Portfolio Monitoring and Risk Management: The investment team partners with a dedicated Risk Manager who monitors the portfolio and consults the investment team on any potential risk issues. Together they look at risk budgeting and decomposition, and discuss and debate portfolio holdings, positioning relative to the benchmark and analyst ratings, as well as look to identify unintentional or uncompensated risk exposures. Any new positions or portfolio adjustments contemplated by the investment team as run through a pre-trade risk analysis to understand how any changes may affect portfolio risk. The team conducts real-time monitoring of positions, return contributors and overall portfolio performance. The team also conducts formal quarterly reviews of performance, attribution analysis, account dispersion, and current positioning of the Fund.
- Disciplined Sell Process and Continuous Portfolio Review: A security is reviewed for sale if target valuation is exceeded, position size limitation is reached, fundamentals deteriorate, or better alternatives exist.

RISK CONSIDERATIONS

Investing in securities entails risks, including: Equity portfolios are subject to the basic stock market risk that a particular security, or securities in general, may decrease in value. Fixed Income securities may be sensitive to changes in prevailing interest rates. When rates rise the value generally declines. There is no assurance that the private guarantors or insurers will meet their obligations. Growth investing does not guarantee a profit or eliminate risk. The stocks of these companies can have relatively high valuations. Because of these high valuations, an investment in a growth stock can be more risky than an investment in a company with more modest growth expectations. Value investing does not guarantee a profit or eliminate risk. Not all companies whose stocks are considered to be value stocks are able to turn their business around or successfully employ corrective strategies which would result in stock prices that do not rise as initially expected. Bonds rated below investment grade may have speculative characteristics and present significant risks beyond those of other securities, including greater credit risk and price volatility in the secondary market. Investors should be careful to consider these risks alongside their individual circumstances, objectives and risk tolerance before investing in high-yield bonds. If a strategy expects to hold a concentrated portfolio of a limited number of securities, it should be noted that a decline in the value of these investments would cause the portfolio's overall value to decline to a greater degree than that of a less concentrated portfolio.

PORTFOLIO'S ALLOCATION HISTORY (%) +							
	03/22	12/21	09/21	06/21			
U.S. Stocks	40	44	49	0			
Cnvrt. Bonds	17	19	18	0			
Bonds	40	33	29	0			
Cash/Cash Equivalents	3	4	4	0			

FIXED INCOME SECTOR DISTRIBUTION (%) *								
	03/22	12/21	09/21	06/21				
Floating-Rate Loans	64.39	67.19	67.00	0.00				
Investment Grade	6.64	7.97	6.73	0.00				
Corporates								
Other	2.85	3.74	4.52	0.00				
	0.30	0.00	0.00	0.00				

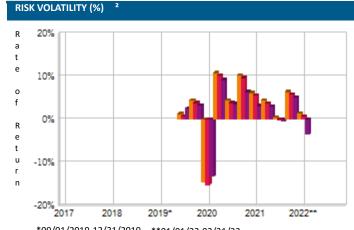
See important notes and disclosures pages for a discussion of the sources of the performance data used to calculate the performance results and related analyses shown above.

Morgan Stanley Composite Start Date: — Strategy Inception Date: —

RISK/RETURN ANALYSIS 2 - 3 YEARS ENDING 03/31/22

Unable to produce graph. Insufficient track record

	STD	ROR
Franklin Templeton (Gross)		
Franklin Templeton (Net)		
Primary Benchmark		
Risk-free Benchmark		



*09/01/2019-12/31/2019	**01/01/22-03/31/22		
	Number Of	Up Qtrs.	Down Qtrs
Franklin Templeton (Gro	ss)	10	1
Franklin Templeton (Net))	9	2
Primary Benchmark		8	3

AVERAGE A	AVERAGE ANNUAL TOTAL RETURN (%) - PERIODS ENDING 03/31/22							
R a	26.0%			23.97%				
t e	21.2%			21.06%				
0 f	16.5%		_13.25%	13.93%				
r R	11.8%	9.17%	10.58%					
e t	7.0%	6.66%	4.32%					
u	2.3%							
r n		Since Inception	1Yr	2Yr				

INVESTMENT RESULTS ²	Annual Rates of Return (%)			2 Year	- Ending	03/31/22
	2019*	2020	2021	Snc. Incpt.	Annual	Std. Dev.
Franklin Templeton	5.93	9.01	18.63	11.58	23.97	0.00
(Gross)						
Franklin Templeton (Net)	4.67	6.46	15.83	9.17	21.06	0.00
Primary Benchmark	6.04	4.63	11.44	6.66	13.93	0.00
*00/01/2010-12/31/2010						

PORTFOLIO'S QUARTERLY RETURNS (%)								
	Qua	Quarter1		Quarter2 Quart		r3	Quarter	4
	Gross	Net	Gross	Net	Gross	Net	Gross	Net
2019					1.34	0.74	4.53	3.90
2020	-14.67	-15.19	10.85	10.23	4.46	3.85	10.33	9.66
2021	6.23	5.59	4.40	3.79	0.50	-0.10	6.43	5.81
2022	1.41	0.80						
	Ma	nager		Tran	sition		Selec	t UMA

PORTFOLIO'S RISK STATISTICS - PERIODS ENDING		
03/31/22 12	3 Year	5 Year
Standard Deviation	N/A	N/A
Standard Deviation of Primary Benchmark	N/A	N/A
Sharpe Ratio	N/A	N/A
Sharpe Ratio of Primary	N/A	N/A
Benchmark		
Alpha	N/A	N/A
Beta	N/A	N/A
Downside Risk	N/A	N/A
R-Squared	N/A	N/A
Tracking Error	N/A	N/A
Information Ratio	N/A	N/A

PORTFOLIO DIVERSIFICATION ² - R²(INCEPTION THROUGH 03/22)+

+Statistics are calculated using gross of fee performance only.

- 1. Statistics are calculated using gross of fee performance only.
- 2. 50% MSCI US HDY/25% BC HY VLI/25% BC US AGG Index was used as the Primary Benchmark and the 90-Day T-Bills Index as the Risk-free Benchmark.

IMPORTANT NOTES AND DISCLOSURES

COMPOSITE DISCLOSURES

The disclosures provided below apply to performance information in this profile, if any. Past performance is not a guarantee of future results. Actual individual account results may differ from the performance shown in this profile. There is no guarantee that this investment strategy will achieve its intended results under all market conditions. Do not rely upon this profile as the sole basis for your investment decisions.

Performance results in this profile are calculated assuming reinvestment of dividends and income. Returns for more than one calendar year are annualized and based on quarterly data. Returns for periods of less than a calendar year show the total return for the period and are not annualized. No representation is being made that any portfolio will or is likely to achieve profits or losses similar to those shown. Returns will fluctuate and an investment upon redemption may be worth more or less than its original value. Performance shown does not reflect the impact of fees and expenses of the underlying mutual fund and ETFs, as applicable.

Sources of Performance Results and Other Data: The performance data and certain other information for this strategy (including the data on page 1 of this profile) may include one or more of the following: (i) the performance results of a composite of Morgan Stanley accounts managed by the third party investment manager, (ii) the performance results for accounts and investment products managed by the third party investment manager, in the same or a substantially similar investment strategy outside of the applicable Morgan Stanley program, and/or (iii) in the case of Model Portfolio Strategies, the Model Portfolio Provider's results in managing accounts outside of the Morgan Stanley Select UMA program prior to Model Portfolio Strategy's inception in the Morgan Stanley Select UMA program. For periods through June 2012, the Fiduciary Services program operated through two channels - the Morgan Stanley channel and the Smith Barney channel and any performance and other data relating to Fiduciary Services accounts shown here for these periods is calculated using accounts in only one of these channels.) Please note that the Fiduciary Services program was closed on January 2, 2018, Although the Fiduciary Services and Select UMA programs are both Morgan Stanley managed account programs, the performance results and other features of similar investment strategies in the two programs may differ due to investment and operational differences. Performance in one program is not indicative of potential performance in the other. For example, the individual investment strategies in Select UMA program accounts may contain fewer securities, which would lead to a more concentrated portfolio. The automatic rebalancing, wash sale loss and tax harvesting features of the Select UMA program, which are not available in Fiduciary Services, also could cause differences in performance. In addition, any performance results included in this profile that are based on a third party investment manager's accounts that are not part of the Morgan Stanley program accounts or institutional accounts that are part of the Model Portfolio strategy may differ due to investment and operational differences as well. As such, performance results of the third party investment manager's composites and the third party Model Portfolio Strategies may differ from those of Select UMA accounts managed in the same or a substantially similar investment strategy. For example, in the case of Model Portfolio Strategies, Morgan Stanley, as the investment manager, may deviate from the Third Party Model Portfolios.

Manager Performance:

Franklin Income SMA Composite consists of all fully discretionary portfolios with an investment objective that seeks to maximize income while maintaining prospects for capital appreciation. The composite may include wrap fee accounts that pay a fully bundled fee (which includes trading expenses, administrative, custodial and investment management fees charged together as a percentage of the portfolios' assets) and non-wrap accounts that only pay an investment management fee to Franklin. The portfolio will invest in equity and fixed income securities and Completion Portfolios (no-fee mutual funds) sub-advised by Franklin Advisers, Inc. The Equity Completion Portfolio may include common and preferred stock, equity linked notes, non-USD equities, equity derivatives. The composite performance results are presented in U.S. Dollars and have been calculated using time-weighted total rates of return. Gross and net total returns are net of actual transaction costs. Net of fee returns are reduced with a model fee by applying 1/12 of 3.0% from the gross total return, which is the industry standard total wrap fee for equity strategies. This results in a net return for which transaction costs are deducted twice which reduces the pure gross performance. The total wrap fee includes trading expenses as well as investment management, administrative and custodial fees. Dividends, interest income and capital gains are net of any applicable withholding taxes. Returns for periods of less than one year are not annualized. Past performance is not an indicator or a guarantee of future performance.

Morgan Stanley Performance:

Gross Performance: Franklin Templeton's gross results do not reflect a deduction of any investment advisory fees or program fees, charged by Franklin Templeton or Morgan Stanley, but are net of commissions charged on securities transactions.

Net Performance for all Periods: Net performance results reflect a deduction of 0.6025% quarterly. This consists of three components: 0.5% maximum quarterly MS Advisory Fee and 0.0175% maximum quarterly Program Overlay Fee (which, together cover the services provided by Morgan Stanley), plus 0.085% quarterly SMA Manager Fees (being the fee currently charged by Franklin Templeton to new clients for managing their assets in the Select UMA program). The SMA Manager Fees may differ from manager to manager, and managers may change their fee to new clients from time to time. If you select this manager for your account, check the SMA Manager Fees specified in the written client agreement, in case these have changed since you received this profile. Historical net fees reflect the Advisory Fee Schedule as of October 1, 2018.

Morgan Stanley program fees are calculated quarterly for the performance illustrated in this profile, and have a compounding effect on performance. The Morgan Stanley program fee, which differs among programs and clients, is described in the applicable Morgan Stanley ADV brochure, which is available at www.morganstanley.com/ADV or on request from your Financial Advisor or Private Wealth Advisor.

Document approval date August 2022. #CRC 4857581

Focus List, Approved List, and Watch Status:

Global Investment Manager Analysis ("GIMA") uses two methods to evaluate investment products in applicable advisory programs. In general, strategies that have passed a more thorough evaluation may be placed on the "Focus List", while strategies that have passed through a different and less comprehensive evaluation process may be placed on the "Approved List". Sometimes an investment product may be evaluated using the Focus List process but then placed on the Approved List instead of the Focus List.

Investment products may move from the Focus List to the Approved List, or vice versa. GIMA may also determine that an investment product no longer meets the criteria under either evaluation process and will no longer be recommended in investment advisory programs (in which case the investment product is given a "Not Approved" status).

GIMA has a "Watch" policy and may describe a Focus List or Approved List investment product as being on "Watch" if GIMA identifies specific areas that (a) merit further evaluation by GIMA and (b) may, but are not certain to, result in the investment product becoming "Not Approved". The Watch period depends on the length of time needed for GIMA to conduct its evaluation and for the investment manager to address any concerns. GIMA may, but is not obligated to, note the Watch status in this report with a "W" or "Watch" on the cover page.

For more information on the Focus List, Approved List, and Watch processes, please see the applicable Morgan Stanley ADV brochure (www.ms.com/adv). Your Financial Advisor or Private Wealth Advisor can provide on request a copy of a paper entitled "GIMA: At A Glance ".

ADDITIONAL DISCLOSURES

Actual account holdings, performance and other data will vary depending on the size of an account, cash flows within an account, and restrictions on an account. Holdings are subject to change daily. The information in this profile is not a recommendation to buy, hold or sell securities.

Actual portfolio statistics may vary from target portfolio characteristics.

If this strategy includes eligible mutual funds or exchange traded funds in addition to individual stocks or bonds, the portfolio characteristics within this profile reflect the funds' underlying holdings.

The Top Five Portfolio Holdings listed herein are provided for informational purposes only and should not be deemed to be a recommendation to purchase or sell the securities mentioned. Portfolio characteristics in this profile are based on an allocation weight in the strategy model. There are no guarantees that any of the securities mentioned will be held in a client's account. It should not be assumed that the securities transactions or holdings discussed were or will prove to be profitable.

The Model Portfolio Provider or Investment Manager may use the same or substantially similar investment strategies, and may hold similar portfolios of investments, in other portfolios or products it manages (including mutual funds). These may be available at Morgan Stanley or elsewhere, and may cost an investor more or less than this strategy in Morgan Stanley's Select UMA program.

Overlay Managers or Executing Sub-Managers in some of Morgan Stanley's Separately Managed Account programs may affect transactions through broker-dealers other than Morgan Stanley or our affiliates. If your manager trades with another firm, you may be assessed costs by the other firm in addition to Morgan Stanley's fees. Those costs will be included in the net price of the security, not separately reported on trade confirmations or account statements. Certain managers have historically directed most, if not all, of their trades to outside firms. Information provided by managers concerning trade execution away from Morgan Stanley is summarized at:

www.morganstanley.com/wealth/investmentsolutions/pdfs/adv/sotresponse.pdf. For more information on trading and costs, please refer to the ADV Brochure for your program(s), available at www.morganstanley.com/ADV, or contact your Financial Advisor/Private Wealth Advisor.

The portfolio may, at times, invest in exchange-traded funds (ETFs), which are a form of equity security in seeking to maintain continued full exposure to the broad equity market.

Please consider the investment objectives, risks, charges and expenses of exchange traded fund (ETF) carefully before investing. The prospectus contains this and other information about the fund(s). To obtain a prospectus, contact your financial advisor. Please read the prospectus carefully before investing.

Morgan Stanley investment advisory programs may require a minimum asset level and, depending on your specific investment objectives and financial position, may not be suitable for you. Investment advisory program accounts are opened pursuant to a written client agreement.

Consulting Group's unified managed account program, Select UMA, allows Financial Advisors to combine separately managed accounts (SMAs), mutual funds and exchange-traded funds (ETFs) within a single investment advisory account for clients.

Certain strategies managed or sub-advised by us or our affiliates, including but not limited to Morgan Stanley Investment Management and Eaton Vance Management and its investment affiliates, may be included in your account. Morgan Stanley Global Investment Manager Analysis evaluates certain investment products for the purposes of some – but not all – of Morgan Stanley Smith Barney LLC's investment advisory programs. Please contact your Morgan Stanley team and/or see the applicable Form ADV, which can be accessed at www.morganstanley.com/adv, for information about affiliated investment products that are not reviewed or evaluated by GIMA, as well as additional disclosures applicable to affiliated products, that could be included in this strategy.

Diversification does not guarantee a profit or protect against a loss.

No obligation to notify

Morgan Stanley has no obligation to notify you when information in this profile changes.

Sources of information

Material in this profile has been obtained from sources that we believe to be reliable, but we do not guarantee its accuracy, completeness or timeliness. Third party data providers make no warranties or representations relating to the accuracy, completeness or timeliness of the data they provide and are not liable for any damages relating to this data.

No tax advice

Morgan Stanley and its affiliates do not render advice on legal, tax and/or tax accounting matters to clients. Each client should consult his/her personal tax and/or legal advisor to learn about any potential tax or other implications that may result from acting on a particular recommendation.

Not an ERISA fiduciary

Morgan Stanley is not acting as a fiduciary under either the Employee Retirement Income Security Act of 1974, as amended, or under section 4975 of the Internal Revenue Code of 1986, as amended, in providing the information in this profile.

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INDEX DESCRIPTIONS

50% MSCI US HDY/25% BC HY VLI/25% BC US AGG Index

50% MSCI USA High Dividend Yield Index/ 25% Bloomberg High Yield Very Liquid Index/ 25% Bloomberg US Aggregate Index

90-Day T-Bills

The 90-Day Treasury Bill is a short-term obligation issued by the United States government. T-bills are purchased at a discount to the full face value, and the investor receives the full value when they mature. The difference of discount is the interested earned. T-bills are issued in denominations of \$10,000 auction and \$1,000 increments thereafter.

S&P 500

The S&P 500 Total Return has been widely regarded as the best single gauge of the large cap U.S. equities market since the index was first published in 1957. The index has over \$5.58 trillion benchmarked, with index assets comprising approximately \$1.31 trillion of this total. The index includes 500 leading companies in leading industries of the U.S. economy, capturing 75% coverage of U.S. equities. This index includes dividend reinvestment.

Indices are unmanaged and have no expenses. You cannot invest directly in an index.

GLOSSARY OF TERMS

Alpha is a mathematical estimate of risk-adjusted return expected from a portfolio above and beyond the benchmark return at any point in time.

American Depositary Receipts (ADRs) are receipts for shares of a foreign-based corporation held in the yault of a U.S. bank.

Average Portfolio Beta is a measure of the sensitivity of a benchmark or portfolio's rates of return to changes against a market return. The market return is the S&P 500 Index. It is the coefficient measuring a stock or a portfolio's relative volatility.

Beta is a measure of the sensitivity of a portfolio's rates of return to changes in the market return. It is the coefficient measuring a stock or a portfolio's relative volatility.

Bottom-Up Stock Selection Emphasis primarily on individual stock selection. Considerations of economic and industry factors are of secondary importance in the investment decision-making process.

Capitalization is defined as the following: Mega (Above \$100 billion), Large (\$12 to \$100 billion), Medium (\$2.5 - \$12 billion), Small (\$.50 - \$2.5 billion) and Micro (below \$.50 billion).

Distribution Rate is defined as the most recent distribution paid, annualized, and then divided by the current market price. Distribution rate may consist of investment income, short-term capital gains, long-term capital gains, and /or returns of capital.

Dividend a portion of a company's profit paid to common and preferred shareholders.

Dividend Yield annual dividend per share divided by price per share. Dividend Yield for the portfolio is a weighted average of the results for the individual stocks in the portfolio.

Downside Risk is a measure of the risk associated with achieving a specific target return. This statistic separates portfolio volatility into downside risk and upside uncertainty. The downside considers all returns below the target return, while the upside considers all returns equal to or above the target return.

Duration is a measure of price sensitivity expressed in years.

High Grade Corporate Bonds corporate bonds from issuers with credit ratings of AA or AAA.

Information Ratio is a measure of the investment manager's skill to add active value against a given benchmark relative to how stable that active return has been. Essentially, the information ratio explains how significant a manager's alpha is. Therefore, the higher the information ratio, the more significant the alpha.

Investment Grade Bonds are those rated by Standard & Poor's AAA (highest rated), AA, A or BBB (or equivalent rating by other rating agencies or, in the case of securities not rated, by the investment manager).

Morgan Stanley Composite Start Date is the date when Morgan Stanley began to calculate the composite performance of the strategy using qualifying advisory accounts.

Program Inception Date is the date that the strategy was launched in the Select UMA program.

Price/Book Ratio (P/B) weighted average of the stocks' price divided by book value per share. Book value per share is defined as common equity, including intangibles, divided by shares outstanding times the adjustment factor.

Price/Cash Flow Ratio a ratio used to compare a company's market value to its cash flow. It is calculated by dividing the company's market cap by the company' operating cash flow in the most recent fiscal year (or the most recent four fiscal quarters); or, equivalently, divide the per-share stock price by the per-share operating cash flow.

Price/Earnings Ratio (P/E Ratio) shows the multiple of earnings at which a stock sells. Determined by dividing current stock price by current earnings per share (adjusted for stock splits). Earnings per share for the P/E ratio are determined by dividing earnings for past 12 months by the number of common shares outstanding. The P/E ratio shown here is calculated by the harmonic mean.

Price/Sales Ratio determined by dividing current stock price by revenue per share (adjusted for stock splits). Revenue per share for the P/S ratio is determined by dividing revenue for past 12 months by number of shares outstanding.

R2 (**R-Squared**)/**Portfolio Diversification** indicates the proportion of a security's total variance that is benchmark-related or is explained by variations in the benchmark.

Sharpe Ratio measures the efficiency, or excess return per unit of volatility, of a manager's returns. It evaluates managers' performance on a volatility-adjusted basis.

Standard Deviation is a statistical measure of historical variability or spread of returns around a mathematical average return that was produced by the investment manager over a given measurement period. The higher the standard deviation, the greater the variability in the investment manager's returns relative to its average return.

Strategy Inception Date is the date that the Manager started to calculate the performance of the strategy.

Top-Down/Economic Analysis Emphasis primarily on macroeconomic trends as opposed to bottom-up stock selection.

Tracking Error represents the standard deviation of the difference between the performance of the investment strategy and the benchmark. This provides a historical measure of the variability of the investment strategy's returns relative to its benchmark.

U.S. Treasury Bonds a marketable, fixed interest U.S. government debt security with a maturity of more than 10 years. Treasury bonds make interest payments semi-annually and the income that holders receive is only taxed at the federal level.

Volatility a measure of risk based on the standard deviation of the asset return. Volatility is a variable that appears in option pricing formulas, where it denotes the volatility of the underlying asset return from now to the expiration of the option. There are volatility indexes. Such as a scale of 1-9; a higher rating means higher risk.

CRC #: 4857581 Approval Date: 08/2022