

## **Abdulaziz Alajaji, Executive Director**

### **Chief Executive Officer**

- Mr. Abdulaziz Alajaji is the CEO of Morgan Stanley Saudi Arabia. He joined Morgan Stanley in June 2017. As a CEO, he is responsible for all day-to-day management decisions and for implementing the Firm's strategy in Saudi Arabia.
- Prior to joining Morgan Stanley, Mr. Alajaji was Executive Director and Head of Corporate Banking at J.P. Morgan. In that role he led coverage and origination across multiple products, i.e. financing, markets, asset management, cash management and trade finance. Before that, he worked at the Saudi British Banks where he was responsible for covering large corporate clients.
- Mr. Alajaji has 15 years of banking experience covering financing, credit, treasury services and trade finance.
- Mr. Alajaji received his BA degree in Business Management from Menlo College, California, USA

## **Tiernan O'Rourke, Managing Director**

### **Head of MENA & Russia CIS Equity Sales & Trading**

- Mr. Tiernan O'Rourke is a Managing Director of Morgan Stanley and is responsible for our Equity Sales and Trading businesses in the Middle East North Africa region and the Russia CIS region.
- Current responsibilities include oversight of all sales and trading of the local equity markets in the MENA region as well as head of brokerage in Saudi Arabia.
- Mr. O'Rourke joined the firm in August 2001 on the Equities analyst program. He was named Vice President in 2006, Executive Director in 2010 and Managing Director in 2015. In 2011 he relocated to Riyadh, Saudi Arabia. He has more than 16 years of experience in the industry.
- Mr. O'Rourke graduated from Trinity College, Dublin with a Bachelor's degree in Business and Russian Language. He currently resides in the Middle East.

## **Motaz Alangari, Executive Director**

### **Head of Investment Banking Saudi Arabia**

- Mr. Motaz Alangari is an Executive Director of Morgan Stanley and is Head of Investment Banking Saudi Arabia responsible for originating and executing Equity and Debt Capital Market and Financial Advisory transactions in Saudi Arabia.
- Mr. Alangari joined Morgan Stanley Saudi Arabia in 2016 with more than 10 years banking experience in various prestigious local banks. Prior to joining Morgan Stanley, he was a Senior Manager in Samba Capital's Corporate Finance & Investment Banking, and before that was a Unit Head in Samba's Corporate Banking Group. He also served as an AVP in the National Commercial Bank's Institutional Banking Group and his banking career started in Banque Saudi Fransi's Risk Management.
- Mr. Alangari brings with him diverse exposure in the Saudi market on both Debt and Equity advisory and transaction management.
- He holds a Bachelors of Business Administration Systems. He also has a Certificate in Finance from Cornell University, USA.

## **Najmul Hasnain, Executive Director**

### **Head of Investment Management**

- Mr Najmul Hasnain is an Executive Director of Morgan Stanley and is Head of Investment Management and Chief Investment Officer of the Morgan Stanley Saudi Equity Fund.
- Mr. Hasnain joined Morgan Stanley Saudi Arabia in 2007 and currently manages the Saudi Equity strategy. Apart from the investment activities, he is responsible for the over all management of the department.
- Prior to joining Morgan Stanley, he was an investment manager for Malaz Group. Prior to this he worked as an investment analyst at Rana Investment and was a member of the investment committee. He has over 20 years of experience in the industry
- Mr Hasnain is a CFA charter holder and holds an M.Sc.in Statistics from the University of Karachi, Pakistan. He also holds a Bachelor of Science with major in Mathematics and Statistics. D.J. Science College, Pakistan

## **Syed Mahmood, Senior Manager**

### **Chief Financial Officer**

- Mr. Syed Mahmood is a Senior Manager of Morgan Stanley and Chief Financial Officer of Morgan Stanley Saudi Arabia. His role includes regulatory, management and tax reporting.
- Prior to joining Morgan Stanley Saudi Arabia Mr. Mahmood was an Accounts Supervisor at Alissa Group. He has over 20 years' experience in Financial management and control of which 15 years have been in Saudi Arabia.
- Mr. Mahmood has a B.Com. in Accounting from Punjab University, Pakistan and an MBA from the University of Management and Technology, Pakistan. He has also received his CMA and CFM certification from the Institute of Management Accountants, USA