

**Morgan Stanley India Primary Dealer Private Limited**

Regd Off: 18/19 F, Tower 2, One Indiabulls Centre, 841, Senapati Bapat Marg, Mumbai - 400 013

**Audited Financial Results for the Year ended 31st March 2012**

*(Rs. Crores)*

**Balance Sheet as at March 31, 2012**

|                                     |               |
|-------------------------------------|---------------|
| <b>SOURCES OF FUNDS</b>             |               |
| <i>Shareholders' Funds</i>          |               |
| Share Capital                       | 297.60        |
| Reserves and Surplus                | 69.46         |
|                                     | <b>367.06</b> |
| <i>Liabilities &amp; Provisions</i> |               |
| Non-Current                         | 0.94          |
| Current                             | 121.44        |
|                                     | <b>122.38</b> |
|                                     | <b>489.44</b> |
| <b>APPLICATION OF FUNDS</b>         |               |
| <i>Non-Current Assets</i>           |               |
| Fixed Assets                        | 2.06          |
| Loans and Advances                  | 3.11          |
|                                     | <b>5.17</b>   |
| <i>Current Assets</i>               |               |
| Stock in Trade                      | 184.32        |
| Loans and Advances                  | 20.57         |
| Other Current Assets                | 279.38        |
|                                     | <b>484.27</b> |
|                                     | <b>489.44</b> |

**Profit and Loss Account for the year ended 31st March 2012**

|                                                                              |                |
|------------------------------------------------------------------------------|----------------|
| <b>Income</b>                                                                |                |
| Trading of Securities                                                        |                |
| Interest                                                                     | 35.17          |
| Discount                                                                     | 94.66          |
| Trading Profit                                                               | (31.38)        |
| Others                                                                       | 7.60           |
|                                                                              | <b>106.05</b>  |
| <b>Expenses</b>                                                              |                |
| Interest                                                                     | 101.67         |
| Administrative and Other Costs                                               | 21.38          |
|                                                                              | <b>123.05</b>  |
| <b>Profit before tax</b>                                                     | <b>(17.00)</b> |
| <b>Net Profit</b>                                                            | <b>(17.15)</b> |
| <b>III. Regulatory Capital Required (As per Capital Adequacy Guidelines)</b> | <b>155.93</b>  |
| Actual Capital                                                               | 366.97         |
| <b>IV. Return on Net Worth</b>                                               | <b>-5.55%</b>  |

**Notes:**

- The above results have been reviewed by the Audit Committee and taken on record by the Board of Directors at its meeting held on 19<sup>th</sup> June 2012
- Net borrowing in call averaged Rs. 10.53 crores and the peak borrowing was Rs. 60 Crores.
- Basis of Valuation of Stock-in-trade : Lower of Cost and market value on categorywise basis
- Leverage ratio : 4.20 times (average) and 12.12 times (Peak)
- Capital Adequacy ratio considering applicable risk weights including market risk was as under

|                |                     |                    |                 |
|----------------|---------------------|--------------------|-----------------|
| 30th June 2011 | 30th September 2011 | 31st December 2011 | 31st March 2012 |
| 17.16%         | 27.77%              | 28.54%             | 35.30%          |
- Investment in non-government debt securities as on 31<sup>st</sup> March 2012 - Nil
- The results have been extracted from the audited accounts and are published in accordance with the Reserve Bank of India circular IDMD.PDRD. 01/03.64.00/2011-12 dated July 1, 2011

For Morgan Stanley India Primary Dealer Private Limited



Mumbai, dated: June 19, 2012

Chief Executive Officer & Director