

**MORGAN STANLEY DEAN WITTER & CO.**  
**Credit and Transaction Services Income Statement Information**  
(unaudited, dollars in millions)

	Quarter Ended			Percentage Change From:	
	Feb 28, 1999	Feb 28, 1998	Nov 30, 1998	Feb 28, 1998	Nov 30, 1998
Fees:					
Merchant and cardmember	\$ 341	\$ 428	\$ 377	(20%)	(10%)
Servicing	253	171	270	48%	(6%)
Principal transactions:					
Investments	36	0	0	*	*
Commissions	13	8	10	63%	30%
Asset management, distribution and administration	2	0	1	*	100%
Other	0	2	0	*	--
Total non-interest revenues	645	609	658	6%	(2%)
Interest revenue	561	783	602	(28%)	(7%)
Interest expense	222	293	219	(24%)	1%
Net interest income	339	490	383	(31%)	(11%)
Provision for consumer loan losses	177	405	213	(56%)	(17%)
Net credit income	162	85	170	91%	(5%)
Net revenues	807	694	828	16%	(3%)
Compensation and benefits	125	142	131	(12%)	(5%)
Occupancy and equipment	13	18	17	(28%)	(24%)
Brokerage, clearing and exchange fees	2	3	2	(33%)	--
Information processing and communications	119	120	120	(1%)	(1%)
Marketing and business development	266	183	340	45%	(22%)
Professional services	22	23	25	(4%)	(12%)
Other	46	45	58	2%	(21%)
Total non-interest expenses	593	534	693	11%	(14%)
Gain on sales of businesses	0	0	362	--	*
Income before income taxes	214	160	497	34%	(57%)
Income tax expense	79	61	250	30%	(68%)
Net income	<u>\$ 135</u>	<u>\$ 99</u>	<u>\$ 247</u>	36%	(45%)
Compensation and benefits as a % of net revenues	15%	20%	16%		
Non-compensation expenses as a % of net revenues	58%	56%	68%		
Profit margin (1)	17%	14%	30%		

(1) Net income as a % of net revenues.