



MORGAN STANLEY DEAN WITTER & CO.  
Quarterly Financial Information and Statistical Data  
Credit Services  
(unaudited, dollars in millions)

|                                                            | QUARTER ENDED |              |              |              |              |              |              |              | Percentage Change From |               | Twelve Months Ended |              | Percentage |
|------------------------------------------------------------|---------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------------------------|---------------|---------------------|--------------|------------|
|                                                            | Feb 29, 2000  | May 31, 2000 | Aug 31, 2000 | Nov 30, 2000 | Feb 28, 2001 | May 31, 2001 | Aug 31, 2001 | Nov 30, 2001 | 4Q01 vs. 4Q00          | 4Q01 vs. 3Q01 | Nov 30, 2000        | Nov 30, 2001 | Change     |
| Owned credit card loans                                    |               |              |              |              |              |              |              |              |                        |               |                     |              |            |
| Period end                                                 | \$ 23,753     | \$ 22,503    | \$ 19,813    | \$ 21,866    | \$ 21,739    | \$ 20,909    | \$ 20,194    | \$ 20,085    | (8%)                   | (1%)          | \$ 21,866           | \$ 20,085    | (8%)       |
| Average                                                    | \$ 23,188     | \$ 23,456    | \$ 20,087    | \$ 20,897    | \$ 21,555    | \$ 21,301    | \$ 20,407    | \$ 19,546    | (6%)                   | (4%)          | \$ 21,906           | \$ 20,701    | (6%)       |
| Managed credit card loans (1)                              |               |              |              |              |              |              |              |              |                        |               |                     |              |            |
| Period end                                                 | \$ 41,985     | \$ 43,698    | \$ 44,837    | \$ 47,123    | \$ 49,493    | \$ 50,227    | \$ 49,704    | \$ 49,332    | 5%                     | (1%)          | \$ 47,123           | \$ 49,332    | 5%         |
| Average                                                    | \$ 41,019     | \$ 42,957    | \$ 44,341    | \$ 45,825    | \$ 49,273    | \$ 49,658    | \$ 49,825    | \$ 48,964    | 7%                     | (2%)          | \$ 43,536           | \$ 49,432    | 14%        |
| Interest yield                                             | 13.35%        | 13.69%       | 14.05%       | 14.13%       | 13.66%       | 13.34%       | 13.34%       | 13.48%       | (65 bp)                | 14 bp         | 13.82%              | 13.45%       | (37 bp)    |
| Interest spread                                            | 7.01%         | 7.30%        | 7.34%        | 7.38%        | 7.09%        | 7.49%        | 8.13%        | 8.81%        | 143 bp                 | 68 bp         | 7.26%               | 7.88%        | 62 bp      |
| Net charge-off rate                                        | 4.66%         | 4.21%        | 4.18%        | 4.57%        | 4.79%        | 4.98%        | 5.79%        | 5.85%        | 128 bp                 | 6 bp          | 4.40%               | 5.36%        | 96 bp      |
| Delinquency rate (over 30 days)                            | 5.58%         | 5.11%        | 5.48%        | 5.92%        | 6.34%        | 5.84%        | 6.31%        | 6.85%        | 93 bp                  | 54 bp         | 5.92%               | 6.85%        | 93 bp      |
| Delinquency rate (over 90 days)                            | 2.29%         | 2.01%        | 2.21%        | 2.42%        | 2.74%        | 2.60%        | 2.61%        | 3.02%        | 60 bp                  | 41 bp         | 2.42%               | 3.02%        | 60 bp      |
| Transaction volume (billions)                              | \$ 23.5       | \$ 21.9      | \$ 21.9      | \$ 22.8      | \$ 24.4      | \$ 23.5      | \$ 23.3      | \$ 22.1      | (3%)                   | (5%)          | \$ 90.1             | \$ 93.3      | 4%         |
| Accounts (millions)                                        | 39.2          | 40.4         | 41.4         | 42.6         | 43.7         | 44.7         | 45.4         | 45.7         | 7%                     | 1%            | 42.6                | 45.7         | 7%         |
| Active accounts (millions)                                 | 22.8          | 23.1         | 23.1         | 23.8         | 24.0         | 24.3         | 24.0         | 24.0         | 1%                     | --            | 23.8                | 24.0         | 1%         |
| Average receivables per average active account (actual \$) | \$ 1,816      | \$ 1,868     | \$ 1,924     | \$ 1,960     | \$ 2,050     | \$ 2,052     | \$ 2,069     | \$ 2,055     | 5%                     | (1%)          | \$ 1,893            | \$ 2,057     | 9%         |
| Securitization Gain                                        | \$ 22         | \$ 26        | \$ 31        | \$ 1         | \$ 25        | \$ 49        | \$ 3         | \$ (7)       | *                      | *             | \$ 80               | \$ 70        | (13%)      |

(1) Includes owned and securitized credit card loans.

Note: Refer to Legal Notice page 11.