

CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(DOLLARS IN MILLIONS, EXCEPT SHARE DATA)	NOVEMBER 30, 1997	AT FISCAL YEAR-END 1996
<u>ASSETS</u>		
Cash and cash equivalents	\$ 8,255	\$ 6,544
Cash and securities deposited with clearing organizations or segregated under federal and other regulations (including securities at fair value of \$4,655 at November 30, 1997 and \$3,759 at fiscal year-end 1996)	6,890	5,209
Financial instruments owned:		
U.S. government and agency securities	12,901	12,032
Other sovereign government obligations	22,900	19,473
Corporate and other debt	24,499	16,899
Corporate equities	10,329	12,662
Derivative contracts	17,146	11,220
Physical commodities	242	375
Securities purchased under agreements to resell	84,516	64,021
Securities borrowed	55,266	43,546
Receivables:		
Consumer loans (net of allowances of \$884 at November 30, 1997 and \$802 at fiscal year-end 1996)	20,033	21,262
Customers, net	12,259	8,600
Brokers, dealers and clearing organizations	13,263	5,421
Fees, interest and other	4,705	3,981
Office facilities, at cost (less accumulated depreciation and amortization of \$1,279 at November 30, 1997 and \$1,060 at fiscal year-end 1996)	1,705	1,681
Other assets	7,378	5,934
Total assets	\$302,287	\$238,860

(DOLLARS IN MILLIONS, EXCEPT SHARE DATA)	NOVEMBER 30, 1997	AT FISCAL YEAR-END 1996
LIABILITIES AND SHAREHOLDERS' EQUITY		
Commercial paper and other short-term borrowings	\$ 22,614	\$ 26,326
Deposits	8,993	7,213
Financial instruments sold, not yet purchased:		
U.S. government and agency securities	11,563	11,395
Other sovereign government obligations	12,095	6,513
Corporate and other debt	1,699	1,176
Corporate equities	13,305	8,900
Derivative contracts	15,599	9,982
Physical commodities	68	476
Securities sold under agreements to repurchase	111,680	86,863
Securities loaned	14,141	12,907
Payables:		
Customers	25,086	22,062
Brokers, dealers and clearing organizations	16,097	1,820
Interest and dividends	970	1,678
Other liabilities and accrued expenses	8,630	6,340
Long-term borrowings	24,792	22,642
	287,332	226,293
Capital Units	999	865
Commitments and contingencies		
Shareholders' equity:		
Preferred stock	876	1,223
Common stock ⁽¹⁾ (\$0.01 par value, 1,750,000,000 shares authorized, 602,829,994 and 611,314,509 shares issued, 594,708,971 and 572,682,876 shares outstanding at November 30, 1997 and fiscal year-end 1996)	6	6
Paid-in capital ⁽¹⁾	3,952	4,007
Retained earnings	9,330	7,477
Cumulative translation adjustments	(9)	(11)
Subtotal	14,155	12,702
Note receivable related to sale of preferred stock to ESOP	(68)	(78)
Common stock held in treasury, at cost ⁽¹⁾ (\$0.01 par value, 8,121,023 and 38,631,633 shares at November 30, 1997 and fiscal year-end 1996)	(250)	(1,005)
Stock compensation related adjustments	119	83
Total shareholders' equity	13,956	11,702
Total liabilities and shareholders' equity	\$302,287	\$238,860

⁽¹⁾ Amounts have been restated to reflect the Company's two-for-one stock split.
See Notes to Consolidated Financial Statements.