State of the Workplace II
Financial Benefits Study
Introduction

The State of the Workplace Financial Benefits Study explores the role and value of workplace benefits, including equity compensation, financial wellness and retirement preparation. This report assesses how both HR leaders and employees view their organization’s financial benefits.

In 2021, all eyes were on how pandemic changed the face of the workplace. Now, other disruptive economic challenges have surfaced.

This year’s study highlights how employees are handling rising inflation and market volatility, as well as their evolving views on the role of financial benefits and how they’re administered in the workplace.
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As COVID-19 concerns fade, inflation, geopolitics, and economic uncertainty have taken center stage—ushering in new anxieties. In response, employees’ needs and expectations of their employers are evolving. Building on last year’s sentiments, conversations around financial wellbeing continue to gain momentum.

The data suggests that employees’ heightened expectations of their employers are here to stay. To attract and retain talent, employers must rise to the challenge and support their employees in both their short- and long-term financial challenges.
Core Findings

Employees Expect More From Their Employers

Employees are paying even greater attention to their financial benefits, and increasingly report that their needs are not often fully addressed. Companies looking to better support their employees have an opportunity to step up their offerings to meet the evolving needs of their workforce.

When it Comes to Benefits Guidance, There is a Disconnect

When asked which types of retirement planning assistance would be most beneficial, more than half of employees believe working with a Financial Advisor would be most advantageous. Yet access to a Financial Advisor tied for third choice among HR leaders, suggesting a disconnect between employers and employees.
Core Findings

Financial Benefits & Guidance
Are a Competitive Advantage

Both HR leaders and employees say personal financial challenges have an impact on workplace performance. Many employees are scaling back on retirement contributions and short-term financial goals, and as the workforce becomes increasingly dispersed, it’s critical that companies align their offerings with their employees’ needs.

Equity Compensation
Can Be a Motivator

The view that equity compensation is simply a bonus is waning as employees place equity within their larger financial picture. In fact, according to employers, employees report that the greatest benefit of equity compensation is that it helps them meet their long-term goals.
Financial Benefits
For employees and employers alike, the stakes today are high when it comes to ensuring employee financial wellbeing. Amid new challenges like persistently high inflation, many employees are seeking help managing their short- and long-term financial needs. We have seen firsthand that many employers are stepping up to tackle these challenges, yet there remains more work to be done.”

– Brian McDonald
Head of Morgan Stanley at Work
Employees Are Opening Up About Personal Financial Struggles

Most employees (84%) agree employers should be more involved with helping them through financial challenges—providing an opportunity for employers to build more meaningful connections with their employees.

Employers Are Being Asked To Step Up Their Benefits Offerings

Despite more HR leaders saying they offer quality financial benefits, 83% (up from 78% in 2021) can recall a recent time when they were unable to grant a specific benefits request. With 87% of HR leaders expressing concern over employees leaving due to unmet needs, employers must step up.

Employers And Employees Agree More Education Is Necessary

Almost all HR leaders (96%) and employees (89%) recognize their company needs to do a better job helping employees understand how to maximize their financial benefits. Without ongoing education, vital resources may be underutilized and underappreciated.
Employees Are Often Left Empty-handed

84% of employees want their employers to be more involved with helping them through specific financial challenges, but nearly as many HR leaders say they are currently unable to assist.

Employees feel their employers should be more involved with their specific financial troubles

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Q. [Employees] How strongly do you agree/disagree with the following statement: Current economic instability has convinced me that employers should be more involved in helping their employees through specific financial troubles.

But more than 4 in 5 HR leaders say employees have requested support that the company does not offer

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Q. [HR leaders] Has an employee ever requested a specific type of support that would fall under financial benefits that your company does not offer?

83% of HR leaders say employees have requested benefits that their company does not offer.
The Call to Reassess Financial Benefits Grows Stronger

90% of employees and 96% of HR leaders place moderate to high priority on their company re-evaluating benefits.

Among those whose company provides a benefits package

More than 4 in 5 HR leaders (87%) say employees will leave for another job if their company does not offer financial benefits that meet their needs.

Q. [Employees] How much of a priority should your company give in re-evaluating its financial benefit package in 2023?

Q. [HR leaders] How much of a priority is your company giving in re-evaluating its financial benefit package for 2023?
Most (67%) HR leaders believe their companies are not adequately meeting employee benefits expectations.

Current strength of the financial benefits package offered to employees (Among those whose company provides a benefits package to employees)

- 34% On a good path
- 50% Making some improvement but not enough
- 16% Major concern that we’re not addressing well
- 1% Haven’t given it the thought it deserves

Of HR leaders do not think their company is up to standards.
HR Leaders and Employees Overwhelmingly Agree That Employers Need to Step Up Their Support

89% of U.S. employees say their companies need to improve on helping them understand how to maximize their financial benefits.

96% of HR leaders agree their company needs to do a better job helping employees maximize the financial benefits offered.

85% of HR leaders say their employees give more attention to reviewing their financial benefits now vs. a year ago.

Attention paid by employees to review financial benefits (Among those whose participate in company benefits package)

- 60% More attention
- 36% About the same amount of attention
- 4% Less attention

Q. [Employees] How much attention are you giving to reviewing the financial benefits offered to you now compared to a year ago?

Q. [HR leaders] How much more or less attention do you expect your employees are giving to reviewing the financial benefits offered to them compared to a year ago?
Equity Compensation
Employees are increasingly paying closer attention to their benefits, especially with labor and expertise in such high demand among employers. Our study shows that equity compensation continues to be an effective strategy for employers to attract highly mobile talent in this labor market.”

– Scott Whatley
Managing Director & Global Head of Equity Solutions, Morgan Stanley at Work
Key Insights
Employer Perceptions of Equity Compensation Are Shifting

01
Employers see long-term value

A third of HR leaders identify the greatest benefit of equity compensation as it’s ability to help employees meet long-term investing goals (33%, up from 26% in 2021), while employee views are more mixed.

02
An effective tool to motivate and engage

95% of HR leaders (up from 92%) and 80% of employees (up from 75%) agree that equity compensation and stock ownership is the most effective way for companies to keep employees motivated and engaged.
Equity Compensation Provides Employee Motivation

Employees and HR leaders both view equity compensation as an effective motivational strategy.

A benefit plan with equity compensation is the most effective way to motivate employees.

Q. [Employees] How strongly do you agree or disagree with the following statement: Equity compensation is the most effective way to keep me motivated and engaged in my role.

Q. [HR leaders] How strongly do you agree or disagree with the following statement: Having a benefit plan that includes equity compensation and stock ownership is the most effective way to motivate employees and keep them engaged.
HR Leaders’ Shifting Perceptions of Equity Compensation Benefits

HR leaders now say helping employees meet long-term investing goals is the most important benefit of equity compensation.
Employee Views Are Still Mixed

Employees list a deeper connection to their company among the top motivators with equity compensation.

Employee View
Biggest benefit of
equity compensation

Q. [Employees] Which of the following do you feel is the biggest benefit to equity compensation?
Financial Wellness
Employees are looking to their employers for the resources and support they need to navigate personal financial challenges, both day-to-day and long-term. Especially in the face of today’s economic realities, we are seeing that smart and accessible workplace benefits like Financial Wellness can be a lighthouse for employees to find helpful tools, financial education and professional guidance.”

– Krystal Barker Buissereth
Managing Director & Head of Financial Wellness at Morgan Stanley at Work
Key Insights
Financial pressures resulting from inflation continue to affect employees

01 Employees Are Scaling Back on Retirement Contributions

Because of the economic impact of inflation, 62% of employees report they’ve had to reduce contributions to their savings, with nearly a third (31%) reducing contributions to their 401(k) plans and more than a quarter (26%) scaling back on paying down debts.

02 Employees Increasingly Cite Money-related Stress As Inhibiting Performance

Nearly 3 in 4 employees (71%) report that money-related stress negatively affects both their work and personal lives, up 7% from 2021. Nearly half (47%) of employees also report they have either never thought to or are unsure if they are allowed to reach out to their employer for assistance with their personal finances.
HR Leaders Are Taking Note of Employee Financial Challenges

Over half (63%) of HR leaders say employees regularly* mentioned experiences that indicate financial challenges

How often employees bring up financial hardships

- Never: 1%
- Rarely: 7%
- Sometimes: 30%
- Often: 40%
- All the time: 23%

YoY increase: 7%

Financial issues employees experienced over the past year

(According to HR leaders who have heard employees express concerns)

- Challenges paying off debt or loan: 45%
- Financial crisis: 44%
- Drawing on emergency savings: 38%
- Unable to manage money & finances: 36%
- Not having emergency savings: 34%
- Reducing 401(k) contributions: 32%
- Irresponsible spending: 28%
- Not knowing how to utilize equity comp or stock: 20%

Q. [HR leaders] Which of the following specific financial issues, if any, have you heard employees express worry or concerns about?

* Regularly means all the time or often.
Employees Are Reducing Short- and Long-term Savings Contributions

62% of employees have reduced contributions to their short- and long-term savings due to current economic conditions, with 401(k) plans (31%) taking the biggest hit.

U.S. employees reduced contributions to the following due to economic impacts:

- 31% 401(k) plans
- 26% Paying off debts & loans
- 25% Long-term savings
- 24% Emergency & short-term savings
- 19% Health savings accounts
- 13% Contributing to a college savings fund
Employees and HR Leaders Agree Financial Stress Affects Workplace Performance

Current economic impacts have increased financial stress among employees, raising workplace performance concerns.

- **71%** of U.S. employees report financial stress is negatively affecting their work and personal life.
- **84%** of HR leaders are worried that employees’ financial issues outside of the office affect their productivity.

**How HR leaders view the importance of offering benefits to better manage stress now vs. last year**

- **14%** say about the same as before.
- **60%** say slightly more important.
- **25%** say much more important.

**85%** of HR leaders say benefits that help employees with financial stress are more important today vs. a year ago.
Retirement Solutions
The data is clear: Employees are struggling to find a balance between long-term savings and immediate needs. One often-overlooked resource that can change the game, especially in today’s environment, is the Financial Advisor available through workplace retirement plans—professionals who can help set participants up for positive financial outcomes, and ultimately deliver some peace of mind.”

– Anthony Bunnell
Head of Retirement at Morgan Stanley at Work
Key Insights
Amid economic uncertainties, employees are looking closely at retirement planning

01 Employees Want to Work With a Financial Advisor

When asked which types of retirement planning assistance would be most beneficial, more than half of employees believe working with a Financial Advisor would be most advantageous. Yet access to a Financial Advisor tied for third choice among HR leaders, suggesting a disconnect between employers and employees.

02 Retirement Planning Boosts Retention

All HR leaders say that retirement planning assistance from financial professionals is a priority in retaining employees, with 76% citing this support as a top or high priority. Further, 93% of employees also view retirement planning assistance as a priority when choosing where to work.
Employees Want Certain Benefits, HR Leaders Think They Want Others

When asked what types of retirement planning would be most beneficial, employees ranked access to a Financial Advisor as their top choice, but it tied as the third choice among HR leaders.
Robust Retirement Planning Resources Help Attract and Retain Employees

Employees (93%) overwhelmingly identified retirement planning resources as a priority in their employment decisions.

93% of U.S. employees view retirement planning assistance as a priority when choosing where to work.

76% of HR leaders cite retirement planning assistance from financial professionals as a top priority in retaining employees.
The Stakes Have Been Raised
Today’s economic environment, in many ways, may be more perilous than at the height of the pandemic. Faced with new realities and challenges, employees are paying closer attention to their workplace benefits—a trend that will likely continue indefinitely.

Employee Demands Are Rising
Amid uncertain times, employees are demanding industry-best benefits, such as access to a Financial Advisor. While HR leaders are moving to meet those demands, there is still more work to do.

Long-term Goals Are Top of Mind
Still a strong motivator, employer perceptions around equity compensation are shifting to align with employees’ long-term financial planning and goals.

Support Translates To Performance
HR leaders and employees alike agree that when financial needs are met, employees are empowered to be more productive and happier in the workplace.
The data from the Morgan Stanley at Work State of the Workplace Financial Benefits Study comes from a survey of 1,000 U.S. employed adults and 600 HR executives.

Quotas were set for both audiences to match representative distributions, including for company size, benefits status and seniority.

The survey was conducted on behalf of Morgan at Stanley at Work using an email invitation and an online survey between July 13–19, 2022 by Wakefield Research (www.wakefieldresearch.com).
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