Investing with Impact
Creating Economic, Social and Environmental Value
Delivering Personalized Value
The Investing with Impact Platform focuses on flexibility and engagement, allowing both targeted allocation and full integration of impact objectives into an investment portfolio of any size.

› **INVESTMENT STRATEGIES:** Over 140 approved Investing with Impact products — including mutual funds, exchange-traded funds, separately managed accounts and alternative investment opportunities (for qualified investors).

› **PORTFOLIO SOLUTIONS:** Custom and model portfolios provide diversified asset allocation, manager selection and seek to generate positive environmental and social impact in addition to equity-only baskets addressing Morgan Stanley’s Global Sustainability Themes.

› **MORGAN STANLEY ACCESS INVESTING:** Digital investment portfolios that leverage expertise from Morgan Stanley Global Investment Committee and the Investing with Impact Platform.

› **MORGAN STANLEY GLOBAL IMPACT FUNDING TRUST:** The easy-to-use Morgan Stanley Donor Advised Fund multiplies the impact of client’s charitable giving.

› **CAPITAL MARKETS:** Access offerings incorporating positive impact — including green bonds.

› **CUSTOM RESTRICTION SCREENING:** Advisory accounts can be screened for 30 different issue areas.

› **ANALYSIS AND THOUGHT LEADERSHIP:** Evaluation of sustainable investment strategies from the Global Investment Manager Analysis team plus ideas and insights from Morgan Stanley & Co. Sustainable Research and the Morgan Stanley Institute for Sustainable Investing.
Morgan Stanley has the resources and expertise to deliver value for our four million-plus individual and institutional clients. Working with our diverse clients and helping manage their financial goals in a complex and changing market increasingly depends on a deeper relationship that extends beyond market fluctuations. This is why Morgan Stanley launched an approach to investing in 2012 that we call Investing with Impact. Investing with Impact aims to generate market-rate financial returns while demonstrating positive environmental and/or social impact.

Our client-centered approach helps the families, individuals and organizations we serve to invest in a way that aligns their personal or organizational values with their investments. By drawing from the firm’s wide array of capabilities, Morgan Stanley has been able to leverage its market position as a leading Wealth Management firm to empower our clients to Invest with Impact.

“To galvanize the necessary capital to have real impact, sustainable investing can’t be limited to investors willing to accept unattractive returns in order to create social good. Getting to scale requires investment products that seek attractive returns while benefiting society. This is the philosophy behind our Investing with Impact Platform.”

JAMES P. GORMAN
Chairman and Chief Executive Officer
Morgan Stanley
Morgan Stanley Investing with Impact Framework

### Impact Priorities

<table>
<thead>
<tr>
<th>Characteristics</th>
<th>Investment Examples</th>
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<tbody>
<tr>
<td>Managing exposures by intentionally avoiding investments generating revenue from objectionable activities, sectors or geographies</td>
<td>Mutual fund that excludes companies from buy universe (e.g., tobacco, firearms, coal mining companies)</td>
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<tr>
<td>Differentiated by restriction criteria and degree of shareholder advocacy</td>
<td>Separately Managed Account (SMA) incorporating analysis of ESG performance into stock selection process</td>
</tr>
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### Impact Investing

<table>
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<td>Allocating to investment funds focused on private enterprises structured to deliver specific positive social and/or environmental impacts</td>
</tr>
<tr>
<td>Differentiated by impact approach, regional focus, liquidity and impact reporting and emphasis on issues where public markets solutions may not exist</td>
</tr>
<tr>
<td>May be limited to qualified investors</td>
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### Thematic Exposure

| Differentiated by macroanalysis, sustainability research and sector focus |

### Restriction Screening

| Proactively considering ESG criteria alongside financial analysis to identify opportunities and risks during investment process |

### Environmental, Social and Governance (ESG) Integration

| Focusing on themes and sectors dedicated to solving sustainability-related domestic and global challenges |

### Investment Examples

- **Restriction Screening**: Managing exposures by intentionally avoiding investments generating revenue from objectionable activities, sectors or geographies.
- **Environmental, Social and Governance (ESG) Integration**: Proactively considering ESG criteria alongside financial analysis to identify opportunities and risks during investment process.
- **Thematic Exposure**: Focusing on themes and sectors dedicated to solving sustainability-related domestic and global challenges.
- **Impact Investing**: Allocating to investment funds focused on private enterprises structured to deliver specific positive social and/or environmental impacts.
- **Characteristics**: Differentiated by restriction criteria and degree of shareholder advocacy.
- **Investment Examples**: Mutual fund that excludes companies from buy universe (e.g., tobacco, firearms, coal mining companies).
- **Characteristics**: Not proactively seeking environmental and social impact.
- **Investment Examples**: Separately Managed Account (SMA) incorporating analysis of ESG performance into stock selection process.
- **Characteristics**: Differentiated by ESG integration process and degree of shareholder advocacy.
- **Investment Examples**: Exchange-traded fund (ETF) tracking index of water utilities, infrastructure and equipment.
- **Characteristics**: May also include screens.
- **Investment Examples**: A private equity fund focused on emerging consumers or project-level renewable energy investment.
A Framework for Investing with Impact
Every client has a unique set of priorities to consider when making investment decisions to align with personal values and larger social and environmental context. Building on Morgan Stanley’s proven investment expertise, we have designed the Investing with Impact framework to clarify the spectrum of approaches to generating positive environmental and social impact. This framework should be considered alongside Morgan Stanley’s traditional asset allocation, analysis and investment selection process, which is the basis for constructing our client’s risk-aware investment portfolios. As you move across the chart illustrating the framework from left to right, the impact of each approach becomes increasingly targeted and integrated into the investment process.

Impact Objectives Are Unique
Through thoughtful dialogue and collaboration with Morgan Stanley Financial Advisors, clients clarify and reveal their distinct motivations that ultimately will drive their Investing with Impact strategy. These drivers incorporate institutional mission, personal values, worldview and more. Some examples include, among many others, integrating environmental awareness, promoting diversity and supporting local communities. Morgan Stanley’s Investing with Impact Platform offers a spectrum of approaches designed to deliver customized solutions based on our clients’ distinct financial and impact objectives.

The Evolution of Investing with Impact
As of 2016, more than one out of every five dollars under professional management in the U.S. is devoted to sustainable, responsible or impact investing strategies. The total amount committed in this manner is $8.72 trillion, which represents a two-year growth rate of 33%.

The pace of the marketplace evolution has been swift, and Morgan Stanley Financial Advisors are committed and are well-positioned to help clients navigate strategies that can connect their unique financial and impact objectives. Every investment on the Investing with Impact Platform is carefully evaluated during the due diligence process to ensure its risk/return profile is aligned with its impact strategy. The goal is to identify opportunities that deliver positive impact as well as competitive financial performance.

For more information regarding the Investing with Impact Platform, please contact your Morgan Stanley Financial Advisor. To learn more about Morgan Stanley’s commitment to empowering sustainable investors, please visit morganstanley.com/sustainableinvesting.

This material does not provide individually tailored investment advice. It has been prepared without regard to the individual financial circumstances and objectives of persons who receive it. The strategies and/or investments discussed in this material may not be suitable for all investors. Morgan Stanley Smith Barney LLC recommends that investors independently evaluate particular investments and strategies, and encourages investors to seek the advice of a Financial Advisor. The appropriateness of a particular investment or strategy will depend on an investor's individual circumstances and objectives. This material is not an offer to buy or sell any security or to participate in any trading strategy. Asset allocation and diversification do not guarantee a profit or protect against a loss. Past performance is no guarantee of future results.

Private Funds (which include hedge funds and private equity funds) often engage in speculative investment techniques and are only suitable for long-term, qualified investors. Investors could lose all or a substantial amount of their investment. They are generally illiquid, not tax-efficient and have higher fees than many traditional investments.

Investing in the market entails the risk of market volatility. The value of all types of investments may increase or decrease over varying time periods. Fixed Income investing entails credit risks and interest rate risks. When interest rates rise, bond prices generally fall.

The returns on a portfolio consisting primarily of sustainable investments may be lower or higher than a portfolio that is more diversified or where decisions are based solely on investment considerations. Because sustainability criteria exclude some investments, investors may not be able to take advantage of the same opportunities or market trends as investors that do not use such criteria.

An investment in an exchange-traded fund involves risks similar to those of investing in a broadly based portfolio of equity securities traded on exchange in the relevant securities market, such as market fluctuations caused by such factors as economic and political developments, changes in interest rates and perceived trends in stock prices. The investment return and principal value of ETF investments will fluctuate so that an investor’s ETF shares, if or when sold, may be worth more or less than the original cost.

A Morgan Stanley Access Investing (“Morgan Stanley ACCESS INVESTING”) account is a discretionary investment advisory account. Morgan Stanley is responsible for implementing the model portfolio asset allocations in your Morgan Stanley ACCESS INVESTING account, as well as any reasonable restrictions you may impose. Please refer to the Morgan Stanley ACCESS INVESTING Program ADV Brochure for further information.

The Global Investment Committee is a group of seasoned investment professionals who meet regularly to discuss the global economy and markets. The committee determines the investment outlook that guides our advice to clients. They continually monitor developing economic and market conditions, review tactical outlooks and recommend model portfolio weightings, as well as produce a suite of strategy, analysis, commentary, portfolio positioning suggestions and other reports and broadcasts.

The Morgan Stanley Global Impact Funding Trust, Inc. (“MS GIFT, Inc.”) is an organization described in Section 501(c) (3) of the Internal Revenue Code of 1986, as amended. MS Global Impact Funding Trust (“MS GIFT”) is a donor-advised fund. Morgan Stanley Smith Barney LLC provides investment management and administrative services to MS GIFT. The Donor Circular & Disclosure Statement describes the risks, fees and expenses associated with establishing and maintaining an MS GIFT account. Read it carefully before contributing.

Investors should carefully consider the investment objectives and risks as well as charges and expenses of a mutual fund/exchange-traded fund before investing. To obtain a prospectus, contact your Financial Advisor or visit the fund company’s website. The prospectus contains this and other information about the mutual fund/exchange-traded fund. Read the prospectus carefully before investing.