Congratulations to these 17 outstanding Graystone Consulting teams led by the Institutional Consulting Directors listed below. You are a bright example of the culture of excellence at our Firm.

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John Krakowiak
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Cheryl Carpenter
Columbus

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Mary L. Tomanek
Barrington, Ill.

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Dean J. Eisen
Ross Charkatz
Potomac, Md.

John Longo
New York

Thomas Parks
Robert Parks
Tina Wisialowski
Milwaukee

Harry J. Herb
Thomas Schatzman
Wyomissing, Pa.

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John Granger II
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Joe Sammons
Myrtle Ward
San Antonio, Texas

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Timothy Brice
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Donald C. Lucci
Michael D. Hill
Charleston, W. Va.

Greg Simakas
Charles Snyder
Josh Dautovic
Pittsburgh

Larry Mills
Christopher Venuti
Marc Roggenkamp
Westlake Village, Calif.

Jim Detterick
New York

Source: Barron's "Ranking the Institutional Consultants," April 23, 2018. The teams in the ranking were evaluated on a range of criteria, including institutional investment assets overseen by the team, the revenue generated by those assets, the number of clients served by the team, and the number of team members and their regulatory records. Also considered were the advanced professional designations and accomplishments represented on the team. The rating is not indicative of the Institutional Consulting Director’s past or future performance. Neither Morgan Stanley Smith Barney LLC nor its Institutional Consulting Directors pay a fee to Barron’s in exchange for the rating. Barron’s is a registered trademark of Dow Jones & Company, L.P. All rights reserved.

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