

Graystone Consulting

A business of Morgan Stanley



Barron's 2019 Top 50 Institutional Consultants List

Congratulations to these 18 outstanding Graystone Consulting teams led by the Institutional Consulting Directors listed below. You are a bright example of the culture of excellence at our Firm.

Linda Stephans
Kristina Van Liew
Erik Oiler
Chicago, IL

Robert S. Scherer
Dean J. Eisen
Ross Charkatz
Potomac, MD

John Longo
New York, NY

Wm. Craig Dobbs
Indianapolis, IN

William Messner
Jasion May
Burton Carlson
Birmingham, MI

Jim Detterick
New York, NY

Harry J. Herb
Thomas Schatzman
Wyomissing, PA

John W. Granger II
Houston, TX

Michael Rosloniec
Jennifer Hamant
Cheryl Carpenter
Columbus, OH

George T. Cook
Carl H. Viard
Mary L. Tomanek
Barrington, IL

Thomas Parks
Robert Parks
Tina Wisialowski
Milwaukee, WI

V. Thane Stenner
Youssef Zohny
Simon Jochlin
San Francisco, CA

James L. Mills
Christopher Venuti
Marc Roggenkamp
Westlake Village, CA

Charles H. Mulfinger II
David A. Wheeler
Adam H. Palmer
Tampa, FL

Mark Curtis
Tim Skelly
Karen McDonald
Palo Alto, CA

Greg Simakas
Todd Simakas
Anthony Smulski
Sewickley, PA

Hugo Mantilla
Eric Newman
Miami, FL

Alfred Hammond
Matthew McLaughlin
Peter Ciovacco
Middleton, MA

Source: Barron's "Ranking the Institutional Consultants," April 22, 2019. The teams in the ranking were evaluated on a range of criteria, including institutional investment assets overseen by the team, the revenue generated by those assets, the number of clients served by the team, and the number of team members and their regulatory records. Also considered were the advanced professional designations and accomplishments represented on the team. The rating is not indicative of the Institutional Consulting Director's past or future performance. Neither Morgan Stanley Smith Barney LLC nor its Institutional Consulting Directors pay a fee to Barron's in exchange for the rating. Barron's is a registered trademark of Dow Jones & Company, L.P. All rights reserved.

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