

2026 Extel (ex-Institutional Investor) Asia Survey - Voting Guide

Morgan Stanley appreciates your support!

HOW TO ACCESS OR REQUEST A BALLOT

- Go to <https://www.extelinsights.com/voting/>
- Click “**Register** for New Users, or “**Sign In**” for Returning Users
- Click in to the “**Asia Research & Executive Team 2026 Ballot**”.
 - New Voter -> “**REQUEST A VOTE**” -> Fill in information such as “First/Last Name”, “Telephone No”, “City”, “Country/Region”, “Job Function” and “Company Data”
Note: After submitting a ballot request, Extel takes up to 48 hrs to put up the ballot in your profile.
 - Returning Voter -> “**VOTE NOW**” to access the ballot

UNLOCKING THE RESEARCH PORTION OF THE BALLOT

- The ballot is locked to the “**CEO, CFO & Investor Relations**” section by default
- To unlock, click “opt out here” to continue to Voting Area

VOTING FOR RESEARCH

- Select any of the **19 Industry, 5 Macro or 11 Country Categories**. Search for Morgan Stanley.

Vote 5 stars . You can also vote for up to 5 Morgan Stanley analysts.

Note: Do not “ADD A NEW ANALYST”. Pick from names that appear or just hit save.

When voting in a Country, ONLY vote in “COUNTRY” Research, e.g., China Research, India Research

Similar Steps can be followed to also vote for Morgan Stanley in “Pan-Asia Sales”, “Pan-Asia Corporate Access” and “Pan-Asia Trading & Execution”

PLEASE REMEMBER TO HIT “SAVE” AFTER YOU HAVE VOTED UNDER EACH VOTING AREA

The image shows a screenshot of the voting interface. At the top, there are sections for "Open Ballots" and "Voter Validation". The "Voter Validation" section includes a note about requesting a vote for eligible users and a "Request a Vote" button. Below these, the "Voting area" is titled "Pan-Asia Research: Firms & Analysts". It asks the user to select a category, followed by a firm and its analysts. The "Category" section shows "Industry Sectors" and "Macro Sectors" (both highlighted with red boxes). The "Analysts" section shows "China Research" and "China Sales" (both highlighted with red boxes). Below this, the "Countries/Regions" section lists "China", "Frontier Markets", "Hong Kong", "India", "Indonesia", "Malaysia", "Philippines", "Singapore", "South Korea", "Taiwan", and "Thailand". To the right, a box for "Morgan Stanley" shows a 5-star rating (highlighted with a red box) and a list of analysts: Cai, Zhipeng; Chan, Charlie; Chee, Dan; Chen, Betty; Cheng, Terence; Cheung, Jonathan; and Cheung, Stephen. A red box highlights the "Add a Analyst" button. To the right of the Morgan Stanley box is a 5-star rating scale with some stars highlighted in red.