

Equity Research
North America

Industry

Internet

Mary Meeker
+1 (1)212 761 8042
Mary.Meeker@morganstanley.com

Brian Pitz
+1 (1)212 761 4133
Brian.Pitz@morganstanley.com

Brian Fitzgerald
+1 (1)212 761 4276
Brian.Fitzgerald@morganstanley.com

Industry Overview

November 21, 2003

November 2003 — An Update From the Digital World

GICS SECTOR INFORMATION TECHNOLOGY	
US Strategist Weight	16.9%
S&P 500 Weight	17.9%

- Reviewing Multi-Factor Growth Momentum Rankings**
 To determine which US Web sites are showing the greatest growth momentum we aggregate absolute and sequential trends for visitors, page views, and usage minutes at 1,217 leading properties/sites.
- Encouraging trends for advertising, commerce, content, and community sites**
 Advertising and marketing sites dominate the top 100 listings for our rankings, accounting for 16 out of the top 25 sites. We believe online advertising may finally have begun to prove its absolute and relative power.
- We remain very upbeat about the outlook for the Internet leaders**
 We maintain that CQ4:03 financial results should be strong for Internet leaders like Yahoo!, Amazon.com, and eBay, leading these companies to become even more upbeat as they reassess their outlooks for C2004.
- Internet & PC Applications Software Industry view is Attractive**
 We continue to believe that, at the margin, online is gaining share from offline, that this will occur for some time to come, and that this should benefit the Internet leaders.

Morgan Stanley does and seeks to do business with companies covered in its research reports. Investors should consider this report as only a single factor in making their investment decision.

Please see analyst certification and other important disclosures starting on page 11.

November 2003 — An Update From the Digital World

Updates from the Digital World — An Overview

We published our first “Digital World” report in December, 2002. We thought that there were some major events and inflection points related to the Internet that were underappreciated. In that report, we focused on online vs. offline momentum thanks to expanded global distribution, lower relative pricing related to transparency and the ramp in the sale of used goods, and the rising impact of replacement products.

In our February, 2003 report, we focused on the relevance and magnitude of sellers migrating online, as illustrated by eBay’s momentum.

In our March, 2003 report, we focused on what we believe is one of the answers to the “what just happened to assist such strong momentum in CQ4:02” question. In addition to improvements in the search/find/obtain (SFO) experiences of the Internet, a key part of the answer may have been the scale and ramp of residential broadband usage.

In our late March, 2003 report, we focused on the strong relative results for customer satisfaction by Internet leaders such as Amazon.com, eBay, and Expedia in the American Customer Satisfaction Survey (ASCI).

In our April, 2003 report, we focused on the positive core secular trends in Internet advertising and drilled down on Yahoo! as a proxy and driver of these trends.

In our June, 2003 report, we tried to put into historical perspective the landmark settlement of the lawsuit between AOL Time Warner and Microsoft, and we focused on the implications for the competitive landscape in SFO applications.

In this report, we review multi-factor rankings to help determine which US Web sites are showing the greatest growth momentum.

Links to aforementioned reports:

http://www.morganstanley.com/institutional/techresearch/digital_world1202.html

http://www.morganstanley.com/institutional/techresearch/digital_world0203.html

http://www.morganstanley.com/institutional/techresearch/digital_world0303.html

http://www.morganstanley.com/institutional/techresearch/online_classifieds1102.html

http://www.morganstanley.com/institutional/techresearch/digital_world03032.html

http://www.morganstanley.com/institutional/techresearch/digital_world0403.html

http://www.morganstanley.com/institutional/techresearch/digital_world0603.html

http://www.morganstanley.com/institutional/techresearch/digital_world1103.html

At about this time last year, we were looking forward to “an Internet wake-up call” in 2003 based on an “inflection point for more intensive, broad-based Internet usage,” and we highlighted four secular trends — “globalization, pricing, used goods, and replacement — that may be changing the nature of transactions” (see our December 2002 *Update From the Digital World*). Based on year-to-date company and stock-price performance for the Internet leaders, it appears the “wake up call” has happened. We still believe we are in the early stages of observing the impact of the Internet on consumers and businesses, and we remain optimistic about the outlook for 2004.

To determine which Web sites are supporting the greatest growth momentum, we reviewed multi-factor rankings which aggregate absolute and sequential trends for visitors, page views, and usage minutes at 1,217 leading properties/sites (using US Media Metrix data). Growth trends for advertising, commerce, content, and community continue to look encouraging. Based on these rankings and other data points, we remain very upbeat about the outlook for the Internet leaders (including Yahoo!, Amazon.com, and eBay). We maintain that CQ4:03 financial results should be strong. And, as the leading companies reassess their outlooks for C2004, after CQ4 numbers come in, we expect they will become even more upbeat than they were just a few weeks ago following CQ3 results.

In our view, several recent data points have been compelling, including the surprisingly strong impact and sharp growth of online registrations for www.donotcall.gov; Yahoo! Movies consumer movie critiques; Yahoo! Fantasy Football; and the ongoing strength in eBay listings growth (up 41% QTD Y/Y as of November 18, 2003).

The anecdotal evidence and our composite measure of growth momentum reveal some recurring themes that continue to impress us:

- 1) empowerment of consumers and small and medium-size enterprises (SMEs);
- 2) rising interest in user-generated content (UGC), ranging from postings to reviews to feedback;
- 3) flourishing new markets that do not have exact offline analogs, like interactive search, dating, and blogging;

- 4) certain online businesses taking share from offline analogs — music may be the best example;
- 5) a rapid global ramp in broadband usage that is changing how people use the Internet — note the one billion music videos (up four-fold Y/Y) that Yahoo! LAUNCH has served as of 11/3 YTD; and
- 6) online advertising momentum that is very strong, as best we can tell, and may finally have begun to prove its absolute and relative power.

Taken together, these themes remind us of Paul Saffo’s prescient reflections from 1995 regarding the fundamental power of the Internet to transform, even when its impact may be manifested at different times and in different forms than initially anticipated.

“It’s a very consistent pattern in this business that collectively as a society and as individuals we all suffer from what I call macro-myopia — a pattern where our hopes and our expectations or our fears about the threatened impact of some new technology cause us to overestimate its short-term impacts, and reality always fails to meet those inflated expectations. As a result, our disappointment then leads us to turn around and underestimate the long-term implications, and I can guarantee you this time will be no different. The short-term impact of this stuff will be less than the hype would suggest, but the long-term implications will be vastly larger than we can possibly imagine today.”

Our Multi-Factor Growth Momentum Rankings

We started by gathering US Media Metrix monthly data on visitors, page views, and usage minutes for over 11,500 web sites/web properties. We took the top 1,000 names for each metric (so 3,000 in total) and removed redundant listings. Finally, we removed sites with less than one million visitors in October and calculated multi-factor scores for the resultant database of 1,217 properties/sites based on weighted rankings (see Exhibit 1; the higher the weighting, the higher the relevance we attach to each factor). Note that we give Q/Q growth in minutes the highest weighting as we believe it serves as a good proxy for user interest.

Exhibit 1

Factor Weightings for Growth Momentum Rankings

Factor	Weighting
October Absolute Unique Visitors Rank	1.50
October Unique Visitors Q/Q Growth Rank	2.00
October Absolute Page Views Rank	1.75
October Page Views Q/Q Growth Rank	2.50
October Absolute Minutes Rank	2.00
October Minutes Q/Q Growth Rank	3.00
Additional Weighting for Top Quartile members in each of the absolute metrics (Unique Visitors, Page Views, and Minutes)	1.00

**Rolling 3 months vs. prior 3 months*
 $Multi\text{-factor score} = Absolute\ Unique\ Visitors\ Rank \times 1.50 + Unique\ Visitors\ Q/Q\ Growth\ Rank \times 2.00 + Absolute\ Page\ View\ Rank \times 1.75 + Page\ Views\ Q/Q\ Growth\ Rank \times 2.50 + Absolute\ Minutes\ Rank \times 2.00 + Minutes\ Q/Q\ Growth\ Rank \times 3.00.$

Source: Morgan Stanley Equity Research

Exhibit 2

Example of Multi-Factor Score Calculation — Yahoo! Sports

Measurement	Values / Rank	Weighting	Calculation
October Absolute Unique Visitors	11,158		
October Absolute Unique Visitors Rank (out of 1,217, higher=better)	1,120	1.50	1,680
Bonus for being in the top quintile (one of the top 243 sites - rank is >973)?	yes: 1,120>973	1.00	1,120
October Unique Visitors Q/Q* Growth	49%		
October Unique Visitors Q/Q* Growth Rank (out of 1,217, higher=better)	1,097	2.00	2,194
October Absolute Page Views	2,108		
October Absolute Page Views Rank (out of 1,217, higher=better)	1,203	1.75	2,105
Bonus for being in the top quintile (one of the top 243 sites - rank is >973)?	yes: 1,203>973	1.00	1,203
October Page Views Q/Q* Growth	35%		
October Page Views Q/Q* Growth Rank (out of 1,217, higher=better)	966	2.50	2,415
October Absolute Minutes	1,129		
October Absolute Minutes Rank (out of 1,217, higher=better)	1,203	2.00	2,406
Bonus for being in the top quintile (one of the top 243 sites - rank is >973)?	yes: 1,203>973	1.00	1,203
October Minutes Q/Q* Growth	20%		
October Minutes Q/Q* Growth Rank (out of 1,217, higher=better)	853	3.00	2,559
Score			16,885

Source: Morgan Stanley Equity Research

Internet – November 21, 2003

Please see analyst certification and other important disclosures starting on page 11.

For the three metrics expressed in absolute terms (i.e., number of unique visitors, page views, and minutes), we increased the factor weightings by 1.00 for those properties that are in the top quintile for each metric (i.e., one of the top 244 sites out of a total of 1,217 sites). Exhibit 2 shows how this works in the multi-factor score calculation for Yahoo! Sports. Yahoo! Sports had a rank of 1,120 for the absolute number of unique visitors in October, so it was part of the top quintile. As a result, we multiplied its rank not by the usual factor weighting of 1.50 but by 2.50 (i.e., $1.50+1.00$). We did the same for its rankings for page views and minutes, the other two metrics for which Yahoo! Sports also ranked in the top quintile.

US Media Metrix data are based on a sample of 120,000 users comprised of 50,000 At-Home, 35,000 At-Work, and 35,000 At-University panelists, so their absolute relevance may be somewhat limited, in our view. Nevertheless, we do believe that the data we present in this report have relative and directional significance.

Key Findings

We broke down the sites into nine categories based on the type of content and business model: advertising and marketing, commerce, content, community, Internet access, portal, search, antivirus, and adult (see Exhibit 4).

Advertising and marketing sites dominated the top 100 listing for our growth composite index, accounting for

16 out of the top 25 sites and 31 out of the top 100 (see Exhibit 5). As sites and sellers continue to focus on ways to monetize their online efforts, sites like 180Solutions, eyeblaster, BetterInternet, Frag Solutions AG, InsightExpress, iWon, TuCows, and Santa Monica Networks supported very strong growth. It is important to note that these Web properties included ad-serving entities, which deliver advertisements via email, pop-ups, and pop-unders. While these efforts create a lot of traffic, we lack specific data on user interest and usage, although it's our sense that the related financials for the vendors are often quite strong. The sheer number of companies with strong growth in advertising and marketing and the absolute number of users and Q/Q page view growth rates provide powerful evidence of the strength of online advertising.

These findings are consistent with the strong advertising growth, particularly online, that was reported in a recent survey of 226 US media planners, conducted by MediaPost and InsightExpress in September. There was an increase in the percentage of respondents who reported a month-over-month uptick in overall advertising demand, from 39% of respondents in the August survey to 44% in September. In addition, over 50% indicated that the Internet, in particular, experienced a substantial increase in demand.

As evinced in Exhibit 3 below, we continue to believe that the absolute and relative potential upside for Internet advertising is especially compelling.

Exhibit 3

Relative Ad Spend — Internet Upside is Compelling

Medium	2002 Advertising Spending (\$B)	Households (MM)	Ad Spending/ Household (\$)
Promotions *	\$92	99	\$929
Newspapers	44	50	882
Classifieds	15	55	289
Direct Telephone	80	99	809
Direct Mail	45	99	462
Broadcast TV	42	99	425
Radio	19	60	326
Cable TV	14	70	201
Yellow Pages	13	99	140
Internet/Online	6	60	100
Total	\$357	735	\$4,276
Average	39	82	475

Source: Morgan Stanley Research, PricewaterhouseCoopers, IAB, Jupiter Research, McCann-Erickson, RAB; Classifieds included in Newspapers
 *Promotions (\$92B) include: incentives (\$25B), promotional products (\$19B), POS (\$16B), specialty printing (\$7B), coupons (\$7B), premiums (\$6B), promotional licensing (\$6B), promotional fulfillment (\$4B), product sampling (\$1B), and in-store marketing (\$1B).

Source: Morgan Stanley Equity Research

Internet – November 21, 2003

Please see analyst certification and other important disclosures starting on page 11.

Commerce, content, community, and antivirus sites also showed strong growth.

- *Commerce sites* accounted for 19 of the top 100 entries, with eBay, Overstock, Dell, Wachovia, and PayPal maintaining impressive growth, in our view.
- *Content sites* accounted for 16 of the top 100, with some sites showing momentum that was seasonal (NFL, Yahoo! Sports, rednova.com) or secular (Ford Motor, Kelly Blue Book, and Yahoo! LAUNCH).
- *Community sites*, while still challenged to obtain more than 5–10 million visitors per month, showed especially strong growth momentum. Specifically, Friendster and Emode (Tickle) – social; Xanga – weblogs; Webshots – photos; Bolt – teens; and MyFamily – family. The trends for these community sites reflect the development of online venues for special-interest groups that typically have combinations of information/content with opportunities for active participation (getting to know people online/offline, posting opinions/thoughts, and receiving feedback).
- *Antivirus sites* (Symantec and McAfee) realized significant growth as a result of mounting online security concerns.

Exhibit 4

Top 100 Properties/Companies — Sorted by Category and Multi-Factor Growth Momentum Score

Rank	Property/Company	Score	Oct Visitors (MM)	% Q/Q (last 3 months) visitors	Oct Page Views (MM)	% Q/Q (last 3 months) Page Views	Oct Minutes (MM)	% Q/Q (last 3 months) minutes
Promotional / Ad Server / Marketing								
1	180SOLUTIONS.COM	18,622	9,877	522%	1,017	2,930%	491	3,665%
2	SERVING-SYS.COM (www.eyebaster.com)	18,601	53,054	730%	438	1,337%	229	1,235%
3	ABETTERINTERNET.COM	18,274	24,099	162%	431	389%	154	400%
4	FALKAG.NET (Falk eSolutions AG)	18,062	35,808	160%	306	148%	164	227%
5	INSIGHTXPRESS.COM	17,967	22,741	552%	155	614%	103	642%
6	IMGFARM.COM (iWon Inc.)	17,835	6,942	389%	167	1,090%	170	1,360%
7	207.NET (TUCOWS, Inc.)	17,381	55,268	13%	1,215	54%	784	63%
8	SMNI.COM (Santa Monica Networks Inc.)	17,194	28,310	27%	202	47%	154	133%
9	MARKETBANKER.COM	17,189	10,377	114%	191	94%	80	117%
10	RU4.COM	17,154	74,953	23%	984	44%	987	33%
11	ADSERVER.COM	17,084	58,012	18%	384	58%	361	43%
12	PASSTHISON.COM	16,855	8,489	5,100%	382	29,570%	60	7,460%
4	Weatherbug.com Property	16,783	15,449	11%	856	63%	554	30%
13	PENNYWEB.COM	16,762	16,013	40%	166	32%	182	63%
14	QUESTIONMARKET.COM	16,402	89,750	11%	1,949	46%	1,062	10%
15	Gator Network	16,269	34,604	-1%	262	127%	103	58%
16	SEARCHSCOUT.COM	16,055	22,604	9%	469	32%	123	29%
17	EXITEXCHANGE.COM	15,801	12,326	15%	167	221%	52	206%
18	CYDOOR.COM	15,687	29,459	-12%	22,188	136%	1,424	12%
19	TRAFFICMP.COM	15,641	66,573	8%	474	4%	291	26%
20	SYSUPDATES.COM	15,596	7,701	24%	379	26%	174	10%
21	PAYPOPOP.COM	15,576	17,160	6%	258	15%	99	42%
22	LIVEPERSON.NET	15,536	26,039	-5%	1,266	27%	395	18%
23	HUNTFLY.COM	15,482	5,715	20%	85	236%	76	285%
24	HOTBAR.COM	15,421	18,882	11%	13,308	14%	2,717	0%
25	Student Advantage	15,256	4,470	43%	443	19%	177	57%
26	PREMIUM-OFFERS.COM	15,244	10,358	-8%	670	29%	311	27%
27	YOURFREEDVDS.COM	15,185	30,567	127%	77	161%	61	223%
28	ADBUREAU.NET	15,153	4,506	8%	226	75%	135	74%
29	PPMDATING.COM	14,901	14,187	302%	61	208%	38	267%
30	TRAFFICMARKETPLACE.COM	14,755	17,130	922%	40	1,296%	26	2,070%
31	SYNOVATE.NET	14,524	3,510	10%	259	43%	120	36%
32	REFERRALWARE.COM	14,260	10,050	96%	46	135%	28	191%
33	FOCALEX.COM	14,223	12,066	34%	80	48%	45	107%
34	DOWNLOADV3.COM	14,080	6,610	743%	66	920%	12	796%
Commerce								
1	eBay	15,974	62,454	6%	13,647	31%	6,752	6%
2	OVERSTOCK.COM	15,863	6,719	15%	115	57%	62	86%
3	Dell	15,771	10,873	18%	314	27%	189	13%
4	WACHOVIA.COM	15,507	3,188	19%	191	129%	109	160%
5	PayPal	15,434	15,841	3%	572	10%	375	20%
6	JCPenney Sites	15,263	5,937	16%	195	30%	90	21%
7	Bank of America	15,089	9,834	3%	418	12%	368	11%
8	Amazon Sites	14,824	37,297	0%	1,162	6%	703	3%
9	Citigroup	14,783	8,634	-6%	430	14%	249	20%
10	GSI Network (gsicommerce.com)	14,764	5,793	0%	200	22%	108	27%
11	eBay Stores	14,737	9,754	1%	169	18%	77	27%
12	Target Corporation	14,720	7,968	9%	156	14%	84	17%
13	Avon Products Inc.	14,713	2,719	17%	301	49%	150	35%
14	Wells Fargo	14,550	7,178	3%	342	17%	240	2%
15	Ticketmaster	14,417	8,715	-5%	446	48%	135	-1%
16	Best Buy Sites	14,238	7,809	-1%	155	13%	103	13%
17	Gap, Inc.	14,228	5,772	14%	161	0%	98	14%
18	Verisign Sites	14,124	13,950	234%	51	96%	27	76%
19	NEXTEL.COM	14,123	2,557	1%	113	71%	82	102%
20	Capital One	14,094	9,520	7%	294	-1%	137	3%

continued on next page

Exhibit 4 (continued)

Top 100 Properties/Companies — Sorted by Category and Multi-Factor Growth Momentum Score

Rank	Property/Company	Score	Oct Visitors (MM)	% Q/Q (last 3 months) visitors	Oct Page Views (MM)	% Q/Q (last 3 months) Page Views	Oct Minutes (MM)	% Q/Q (last 3 months) minutes
Content								
1	NFL Internet Group	18,295	12,145	151%	517	253%	416	237%
2	Ford Motor Company	17,046	5,618	34%	246	129%	109	179%
3	Yahoo! Sports	16,885	11,158	49%	2,108	35%	1,129	20%
4	KELLEYBLUEBOOK.COM	16,717	5,780	9%	180	903%	93	553%
5	Yahoo! LAUNCH	16,649	11,705	17%	844	24%	746	42%
6	CLICKSPRING.NET	16,190	3,377	66%	1,684	186%	1,045	40%
7	GAMERIVAL.COM	15,632	2,025	58%	163	88%	352	208%
8	Yahoo! News	15,199	21,062	6%	477	12%	406	5%
9	Department of Commerce	15,101	6,379	6%	122	15%	142	43%
10	Yahoo! Finance	15,046	10,204	18%	894	5%	500	1%
11	REDNOVA.COM	14,956	5,249	333%	58	1,235%	74	3,009%
12	Gannett Sites	14,876	13,421	1%	263	16%	234	10%
13	Womensforum Sites	14,618	7,880	-3%	215	12%	134	25%
14	CA.GOV	14,397	5,022	6%	215	48%	135	25%
15	SPARKNOTES.COM	14,166	3,090	35%	83	68%	124	107%
Community								
1	FRIENDSTER.COM	15,515	1,750	110%	319	152%	122	124%
2	WEBSHOTS.COM	15,438	8,279	1%	496	31%	245	20%
3	XANGA.COM	15,250	3,326	16%	511	60%	279	41%
4	Bolt	14,974	1,858	167%	261	90%	102	45%
5	Planetout	14,700	1,662	27%	308	44%	670	44%
6	Yahoo! Member Directory	14,656	13,715	-4%	1,099	16%	625	1%
7	Yahoo! Messenger	14,536	19,533	-1%	8,519	3%	6,591	-1%
8	EMODE.COM*	14,392	10,788	9%	214	7%	183	-1%
9	Yahoo! Mail	14,368	50,611	5%	9,475	-10%	11,032	0%
10	Yahoo! Personals	14,356	6,039	-28%	634	23%	309	29%
11	MyFamily Network	14,278	9,278	-4%	425	8%	255	6%
12	EHARMONY.COM	14,190	1,330	34%	124	73%	95	69%
Internet Access								
1	Comcast Corporation	17,209	9,769	17%	1,006	52%	526	76%
2	Earthlink	14,778	11,906	-6%	741	10%	710	14%
3	SBC Communications	14,347	16,283	2%	292	5%	186	2%
4	Verizon Communications Corporation	14,320	19,960	1%	465	-4%	323	4%
5	Cox Enterprises Inc.	14,056	11,613	-7%	575	4%	351	4%
Portal								
1	eUniverse Network	14,403	16,742	-15%	828	21%	523	5%
2	AOL Time Warner Network - Proprietary & WWW	14,269	108,394	0%	41,051	-8%	46,857	0%
3	Yahoo! Sites	14,221	108,673	0%	36,672	-4%	29,975	-5%
4	My Yahoo!	14,078	23,565	-11%	936	2%	1,024	3%
5	Excite Network	14,067	26,444	21%	2,370	-10%	1,339	-14%
Search								
1	Ask Jeeves	15,667	17,455	1%	429	8%	249	49%
2	Google Sites	14,786	58,209	0%	3,604	2%	1,639	3%
3	Yahoo! Search	14,101	58,909	-2%	1,854	-2%	771	-5%
4	Yahoo! Get Local	14,059	20,451	-6%	383	11%	209	-1%
Antivirus								
1	Symantec	18,099	21,688	308%	175	239%	184	500%
2	McAfee.com Sites	14,989	6,181	31%	96	40%	78	88%
XXX/Adult								
1	ADULTFRIENDFINDER.COM	15,584	4,594	10%	1,226	84%	394	50%
2	89.COM	14,848	5,594	42%	111	55%	33	88%

Internet – November 21, 2003

Please see analyst certification and other important disclosures starting on page 11.

Exhibit 5

Top 100 Properties/Companies — Sorted by Multi-Factor Growth Momentum Score

Rank	Property/Company	Category	Score	Oct Visitors (MM)	% Q/Q (last 3 months) visitors	Oct Page Views (MM)	% Q/Q (last 3 months) Page Views	Oct Minutes (MM)	% Q/Q (last 3 months) minutes
1	180SOLUTIONS.COM	promotional / ad server / marketing	18,622	9,877	522%	1,017	2,930%	491	3,665%
2	SERVING-SYS.COM (www.eyebliaster.com)	promotional / ad server / marketing	18,601	53,054	730%	438	1,337%	229	1,235%
3	NFL Internet Group	content - sports	18,295	12,145	151%	517	253%	416	237%
4	ABETTERINTERNET.COM	promotional / ad server / marketing	18,274	24,099	162%	431	389%	154	400%
5	Symantec	antivirus	18,099	21,688	308%	175	239%	184	500%
6	FALKAG.NET (Flak eSolutions AG)	promotional / ad server / marketing	18,062	35,808	160%	306	148%	164	227%
7	INSIGHTEXPRESS.COM	promotional / ad server / marketing	17,967	22,741	552%	155	614%	103	642%
8	IMGFARM.COM (iWon Inc.)	promotional / ad server / marketing	17,835	6,942	389%	167	1,090%	170	1,360%
9	2O7.NET (TUCOWS Inc.)	promotional / ad server / marketing	17,381	55,268	13%	1,215	54%	784	63%
10	Comcast Corporation	Internet access	17,209	9,769	17%	1,006	52%	526	76%
11	SMNI.COM (Santa Monica Networks Inc.)	promotional / ad server / marketing	17,194	28,310	27%	202	47%	154	133%
12	MARKETBANKER.COM	promotional / ad server / marketing	17,189	10,377	114%	191	94%	80	117%
13	RU4.COM	promotional / ad server / marketing	17,154	74,953	23%	984	44%	987	33%
14	ADSERVER.COM	promotional / ad server / marketing	17,084	58,012	18%	384	58%	361	43%
15	Ford Motor Company	content - autos	17,046	5,618	34%	246	129%	109	179%
16	Yahoo! Sports	content - sports	16,885	11,158	49%	2,108	35%	1,129	20%
17	PASSTHISON.COM	promotional / ad server / marketing	16,855	8,489	5,100%	382	29,570%	60	7,460%
18	Weatherbug.com Property	content - weather	16,783	15,449	11%	856	63%	554	30%
19	PENNYWEB.COM	promotional / ad server / marketing	16,762	16,013	40%	166	32%	182	63%
20	KELLEYBLUEBOOK.COM	content - autos	16,717	5,780	9%	180	903%	93	553%
21	LAUNCH	content - music/video	16,649	11,705	17%	844	24%	746	42%
22	QUESTIONMARKET.COM	promotional / ad server / marketing	16,402	89,750	11%	1,949	46%	1,062	10%
23	Gator Network	promotional / ad server / marketing	16,269	34,604	-1%	262	127%	103	58%
24	CLICKSPRING.NET	content - astrology	16,190	3,377	66%	1,684	186%	1,045	40%
25	SEARCHSCOUT.COM	promotional / ad server / marketing	16,055	22,604	9%	469	32%	123	29%
26	eBay	commerce	15,974	62,454	6%	13,647	31%	6,752	6%
27	OVERSTOCK.COM	commerce	15,863	6,719	15%	115	57%	62	86%
28	EXITEXCHANGE.COM	promotional / ad server / marketing	15,801	12,326	15%	167	221%	52	206%
29	Dell	commerce	15,771	10,873	18%	314	27%	189	13%
30	CYDOOR.COM	promotional / ad server / marketing	15,687	29,459	-12%	22,188	136%	1,424	12%
31	Ask Jeeves	search	15,667	17,455	1%	429	8%	249	49%
32	TRAFFICMP.COM	promotional / ad server / marketing	15,641	66,573	8%	474	4%	291	26%
33	GAMERIVAL.COM	content - gaming	15,632	2,025	58%	163	88%	352	208%
34	SYSUPDATES.COM	promotional / ad server / marketing	15,596	7,701	24%	379	26%	174	10%
35	ADULTFRIENDFINDER.COM	XXX / Adult	15,584	4,594	10%	1,226	84%	394	50%
36	PAYPOPOP.COM	promotional / ad server / marketing	15,576	17,160	6%	258	15%	99	42%
37	LIVEPERSON.NET	promotional / ad server / marketing	15,536	26,039	-5%	1,266	27%	395	18%
38	FRIENDSTER.COM	community - friends	15,515	1,750	110%	319	152%	122	124%
39	WACHOVIA.COM	commerce	15,507	3,188	19%	191	129%	109	160%
40	HUNTFLY.COM	promotional / ad server / marketing	15,482	5,715	20%	85	236%	76	285%
41	WEBSHOTS.COM	community - photos	15,438	8,279	1%	496	31%	245	20%
42	PayPal	commerce	15,434	15,841	3%	572	10%	375	20%
43	HOTBAR.COM	promotional / ad server / marketing	15,421	18,882	11%	13,308	14%	2,717	0%
44	JCPenney Sites	commerce	15,263	5,937	16%	195	30%	90	21%
45	Student Advantage	promotional / ad server / marketing	15,256	4,470	43%	443	19%	177	57%
46	XANGA.COM	community - weblog	15,250	3,326	16%	511	60%	279	41%
47	PREMIUM-OFFERS.COM	promotional / ad server / marketing	15,244	10,358	-8%	670	29%	311	27%
48	Yahoo! News	content - news	15,199	21,062	6%	477	12%	406	5%
49	YOURFREEDVDS.COM	promotional / ad server / marketing	15,185	30,567	127%	77	161%	61	223%
50	ADBUREAU.NET	promotional / ad server / marketing	15,153	4,506	8%	226	75%	135	74%
51	Department of Commerce	content - government	15,101	6,379	6%	122	15%	142	43%
52	Bank of America	commerce	15,089	9,834	3%	418	12%	368	11%
53	Yahoo! Finance	content - finance	15,046	10,204	18%	894	5%	500	1%
54	McAfee.com Sites	antivirus	14,989	6,181	31%	96	40%	78	88%
55	Bolt	community - Gen Y	14,974	1,858	167%	261	90%	102	45%
56	REDNOVA.COM	content - space	14,956	5,249	333%	58	1,235%	74	3,009%
57	PPMDATING.COM	promotional / ad server / marketing	14,901	14,187	302%	61	208%	38	267%
58	Gannett Sites	content - news	14,876	13,421	1%	263	16%	234	10%
59	89.COM	XXX / Adult	14,848	5,594	42%	111	55%	33	88%
60	Amazon Sites	commerce	14,824	37,297	0%	1,162	6%	703	3%
61	Google Sites	search	14,786	58,209	0%	3,604	2%	1,639	3%
62	Citigroup	commerce	14,783	8,634	-6%	430	14%	249	20%
63	Earthlink	Internet access	14,778	11,906	-6%	741	10%	710	14%
64	GSI Network (gsicommerce.com)	commerce	14,764	5,793	0%	200	22%	108	27%
65	TRAFFICMARKETPLACE.COM	promotional / ad server / marketing	14,755	17,130	922%	40	1,296%	26	2,070%
66	eBay Stores	commerce	14,737	9,754	1%	169	18%	77	27%
67	Target Corporation	commerce	14,720	7,968	9%	156	14%	84	17%
68	Avon Products Inc.	commerce	14,713	2,719	17%	301	49%	150	35%
69	Planetout	community - gay	14,700	1,662	27%	308	44%	670	44%

continued on next page

Exhibit 5

Top 100 Properties/Companies — Sorted by Multi-Factor Growth Momentum Score

Rank	Property/Company	Category	Score	Oct Visitors (MM)	% Q/Q (last 3 months) visitors	Oct Page Views (MM)	% Q/Q (last 3 months) Page Views	Oct Minutes (MM)	% Q/Q (last 3 months) minutes
70	Yahoo! Member Directory	community - directory	14,656	13,715	-4%	1,099	16%	625	1%
71	Womensforum Sites	content - women	14,618	7,880	-3%	215	12%	134	25%
72	Wells Fargo	commerce	14,550	7,178	3%	342	17%	240	2%
73	Yahoo! Messenger	community - messenger	14,536	19,533	-1%	8,519	3%	6,591	-1%
74	SYNOVATE.NET	promotional / ad server / marketing	14,524	3,510	10%	259	43%	120	36%
75	Ticketmaster	commerce	14,417	8,715	-5%	446	48%	135	-1%
76	eUniverse Network	portal	14,403	16,742	-15%	828	21%	523	5%
77	CA.GOV	content - government	14,397	5,022	6%	215	48%	135	25%
78	EMODE.COM*	community - social	14,392	10,788	9%	214	7%	183	-1%
79	Yahoo! Mail	community - email	14,368	50,611	5%	9,475	-10%	11,032	0%
80	Yahoo! Personals	community - dating	14,356	6,039	-28%	634	23%	309	29%
81	SBC Communications	Internet access	14,347	16,283	2%	292	5%	186	2%
82	Verizon Communications Corporation	Internet access	14,320	19,960	1%	465	-4%	323	4%
83	MyFamily Network	community - family	14,278	9,278	-4%	425	8%	255	6%
84	AOL Time Warner Network - Proprietary & WWW	portal	14,269	108,394	0%	41,051	-8%	46,857	0%
85	REFERRALWARE.COM	promotional / ad server / marketing	14,260	10,050	96%	46	135%	28	191%
86	Best Buy Sites	commerce	14,238	7,809	-1%	155	13%	103	13%
87	Gap, Inc.	commerce	14,228	5,772	14%	161	0%	98	14%
88	FOCALEX.COM	promotional / ad server / marketing	14,223	12,066	34%	80	48%	45	107%
89	Yahoo! Sites	portal	14,221	108,673	0%	36,672	-4%	29,975	-5%
90	EHARMONY.COM	community - social	14,190	1,330	34%	124	73%	95	69%
91	SPARKNOTES.COM	content - education	14,166	3,090	35%	83	68%	124	107%
92	Verisign Sites	commerce	14,124	13,950	234%	51	96%	27	76%
93	NEXTEL.COM	commerce	14,123	2,557	1%	113	71%	82	102%
94	Yahoo! Search	search	14,101	58,909	-2%	1,854	-2%	771	-5%
95	Capital One	commerce	14,094	9,520	7%	294	-1%	137	3%
96	DOWNLOADV3.COM	promotional / ad server / marketing	14,080	6,610	743%	66	920%	12	796%
97	My Yahoo!	portal	14,078	23,565	-11%	936	2%	1,024	3%
98	Excite Network	portal	14,067	26,444	21%	2,370	-10%	1,339	-14%
99	Yahoo! Get Local	consumer/business directory	14,059	20,451	-6%	383	11%	209	-1%
100	Cox Enterprises Inc.	Internet access	14,056	11,613	-7%	575	4%	351	4%

Companies mentioned in this report:

Amazon.com (AMZN, \$49.53, Overweight-V) — With AMZN, we believe there is long-term valuation upside if the company executes. And we believe our estimates are conservative, specifically, when considering our 10-year DCF (\$69, using a 10.5% discount rate and 7% terminal growth rate), our Price-to-Earnings-to-Growth (PEG) valuation (\$30–49), and our Discounted Future Market Cap to Sales valuation (\$30–64).

eBay (EBAY, \$53.04, Overweight-V) — With eBay, we continue to believe there is long-term valuation upside, if the company executes, specifically when considering our 10-year DCF (\$68 with a 11.5% discount rate and 7% terminal growth rate), Price-to-Earnings-to-Growth (PEG) analysis (\$22-43, applying a 1.0-2.0 PEG multiple on our 29% three-year cash EPS CAGR and \$0.72 C2003 EPS estimate), Discounted Future Price-to-Earnings valuation (\$40-60), based on \$0.97-\$1.25 in C2005 EPS, a 10%-15% discount rate, and a 40-50 P/E multiple).

Yahoo! (YHOO, \$39.27, Overweight-V) — With Yahoo!, we believe there is long-term valuation upside if the company executes, specifically, based on our 10-year DCF (\$48, using a 12% discount rate and a 7% terminal growth rate), Price-to-Earnings-to-Growth (PEG) valuation (\$24-40), and Discounted Future Price-to-Earnings valuation (\$31–45).

Analyst Certification

The following analysts hereby certify that their views about the companies and their securities discussed in this report are accurately expressed and that they have not received and will not receive direct or indirect compensation in exchange for expressing specific recommendations or views in this report: Mary Meeker, Brian Pitz.

Important US Regulatory Disclosures on Subject Companies

The information and opinions in this report were prepared by Morgan Stanley & Co. Incorporated and its affiliates (collectively, "Morgan Stanley").

The following analyst, strategist, or research associate (or a household member) owns securities in a company that he or she covers or recommends in this report: Mary Meeker - eBay (common stock), Yahoo! (common stock), Amazon.com (common stock); Brian Pitz - Yahoo! (common stock), Amazon.com (common stock). Morgan Stanley policy prohibits research analysts, strategists and research associates from investing in securities in their sub industry as defined by the Global Industry Classification Standard ("GICS," which was developed by and is the exclusive property of MSCI and S&P). Analysts may nevertheless own such securities to the extent acquired under a prior policy or in a merger, fund distribution or other involuntary acquisition.

As of October 31, 2003, Morgan Stanley beneficially owned 1% or more of a class of common equity securities of the following companies covered in this report: Amazon.com, Yahoo!, eBay.

The research analysts, strategists, or research associates principally responsible for the preparation of this research report have received compensation based upon various factors, including quality of research, investor client feedback, stock picking, competitive factors, firm revenues and overall investment banking revenues.

Morgan Stanley & Co. Incorporated makes a market in the securities of Amazon.com, Yahoo!, eBay.

Global Stock Ratings Distribution

(as of October 31, 2003)

Stock Rating Category	Coverage Universe		Investment Banking Clients (IBC)		
	Count	% of Total	Count	% of Total IBC	% of Rating Category
Overweight	572	31%	237	38%	41%
Equal-weight	862	47%	282	46%	33%
Underweight	406	22%	99	16%	24%
Total	1,840		618		

Data include common stock and ADRs currently assigned ratings. For disclosure purposes (in accordance with NASD and NYSE requirements), we note that Overweight, our most positive stock rating, most closely corresponds to a buy recommendation; Equal-weight and Underweight most closely correspond to neutral and sell recommendations, respectively. However, Overweight, Equal-weight, and Underweight are not the equivalent of buy, neutral, and sell but represent recommended relative weightings (see definitions below). An investor's decision to buy or sell a stock should depend on individual circumstances (such as the investor's existing holdings) and other considerations. Investment Banking Clients are companies from whom Morgan Stanley or an affiliate received investment banking compensation in the last 12 months.

Analyst Stock Ratings

Overweight (O). The stock's total return is expected to exceed the average total return of the analyst's industry (or industry team's) coverage universe, on a risk-adjusted basis, over the next 12-18 months.

Equal-weight (E). The stock's total return is expected to be in line with the average total return of the analyst's industry (or industry team's) coverage universe, on a risk-adjusted basis, over the next 12-18 months.

Underweight (U). The stock's total return is expected to be below the average total return of the analyst's industry (or industry team's) coverage universe, on a risk-adjusted basis, over the next 12-18 months.

More volatile (V). We estimate that this stock has more than a 25% chance of a price move (up or down) of more than 25% in a month, based on a quantitative assessment of historical data, or in the analyst's view, it is likely to become materially more volatile over the next 1-12 months compared with the past three years. Stocks with less than one year of trading history are automatically rated as more volatile (unless otherwise noted). We note that securities that we do not currently consider "more volatile" can still perform in that manner.

Unless otherwise specified, the time frame for price targets included in this report is 12 to 18 months. Ratings prior to March 18, 2002: SB=Strong Buy; OP=Outperform; N=Neutral; UP=Underperform. For definitions, please go to www.morganstanley.com/companycharts.

Analyst Industry Views

Attractive (A). The analyst expects the performance of his or her industry coverage universe to be attractive vs. the relevant broad market benchmark over the next 12-18 months.

In-Line (I). The analyst expects the performance of his or her industry coverage universe to be in line with the relevant broad market benchmark over the next 12-18 months.

Cautious (C). The analyst views the performance of his or her industry coverage universe with caution vs. the relevant broad market benchmark over the next 12-18 months.

Stock price charts and rating histories for companies discussed in this report are also available at www.morganstanley.com/companycharts. You may also request this information by writing to Morgan Stanley at 1585 Broadway, 14th Floor (Attention: Research Disclosures), New York, NY, 10036 USA.

Stock Price, Price Target and Rating History (See Rating Definitions)

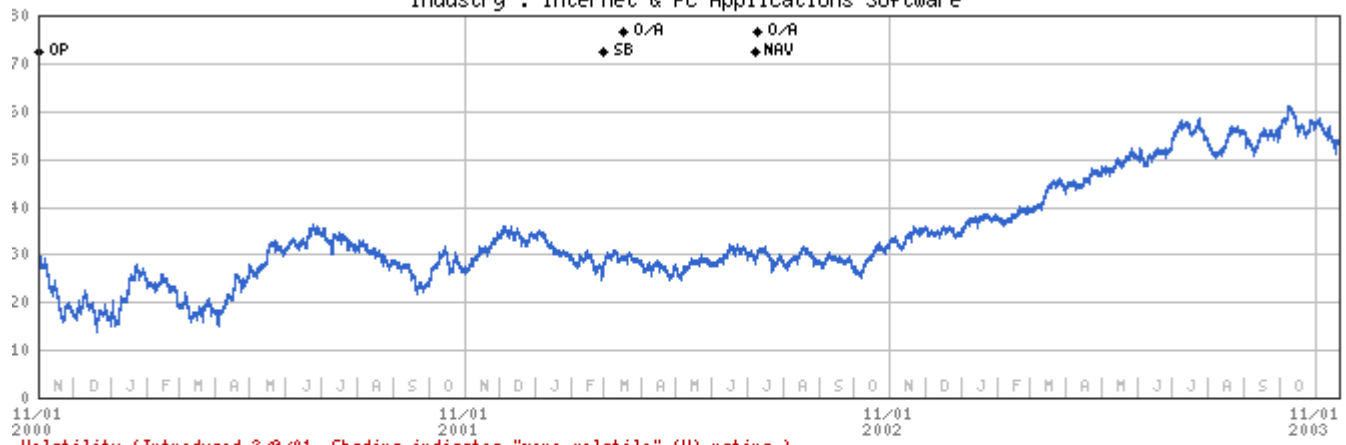
Amazon.com (AMZN.O) - As of 11/20/03 in USD
 Industry : Internet & PC Applications Software



Stock Rating History: 2/24/99 : OP; 3/18/02 : O/A
 Price Target History: 1/27/99 : NA

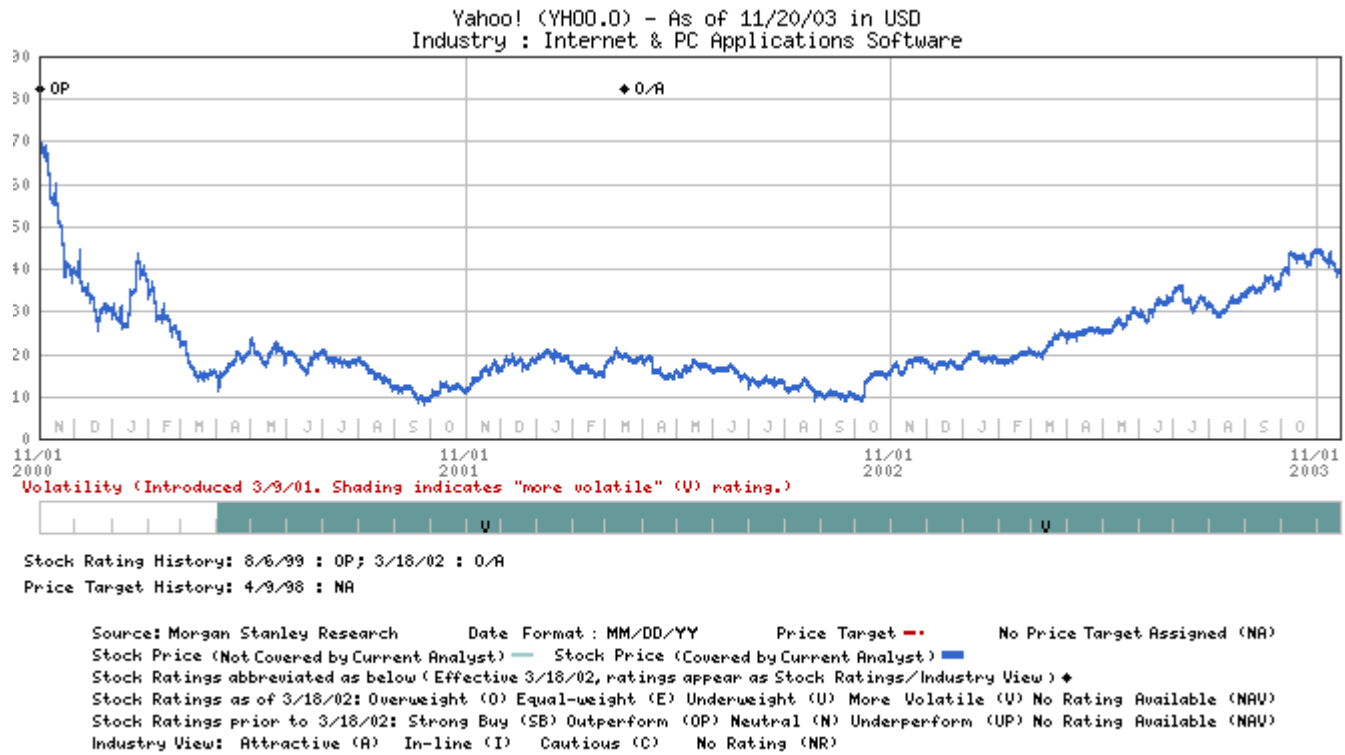
Source: Morgan Stanley Research Date Format : MM/DD/YY Price Target - - No Price Target Assigned (NA)
 Stock Price (Not Covered by Current Analyst) — Stock Price (Covered by Current Analyst) ■
 Stock Ratings abbreviated as below (Effective 3/18/02, ratings appear as Stock Ratings/Industry View) ♦
 Stock Ratings as of 3/18/02: Overweight (O) Equal-weight (E) Underweight (U) More Volatile (V) No Rating Available (NAU)
 Stock Ratings prior to 3/18/02: Strong Buy (SB) Outperform (OP) Neutral (N) Underperform (UP) No Rating Available (NAU)
 Industry View: Attractive (A) In-line (I) Cautious (C) No Rating (NR)

eBay (EBAY.O) - As of 11/20/03 in USD
 Industry : Internet & PC Applications Software



Stock Rating History: 9/24/98 : OP; 2/28/02 : SB; 3/18/02 : O/A; 7/8/02 : NAU; 7/10/02 : O/A
 Price Target History: 9/24/98 : NA

Source: Morgan Stanley Research Date Format : MM/DD/YY Price Target - - No Price Target Assigned (NA)
 Stock Price (Not Covered by Current Analyst) — Stock Price (Covered by Current Analyst) ■
 Stock Ratings abbreviated as below (Effective 3/18/02, ratings appear as Stock Ratings/Industry View) ♦
 Stock Ratings as of 3/18/02: Overweight (O) Equal-weight (E) Underweight (U) More Volatile (V) No Rating Available (NAU)
 Stock Ratings prior to 3/18/02: Strong Buy (SB) Outperform (OP) Neutral (N) Underperform (UP) No Rating Available (NAU)
 Industry View: Attractive (A) In-line (I) Cautious (C) No Rating (NR)



Other Important Disclosures

For a discussion, if applicable, of the valuation methods used to determine the price targets included in this summary and the risks related to achieving these targets, please refer to the latest relevant published research on these stocks. Research is available through your sales representative or on Client Link at www.morganstanley.com and other electronic systems.

This report does not provide individually tailored investment advice. It has been prepared without regard to the individual financial circumstances and objectives of persons who receive it. The securities discussed in this report may not be suitable for all investors. Morgan Stanley recommends that investors independently evaluate particular investments and strategies, and encourages investors to seek the advice of a financial adviser. The appropriateness of a particular investment or strategy will depend on an investor's individual circumstances and objectives.

This report is not an offer to buy or sell any security or to participate in any trading strategy. In addition to any holdings that may be disclosed above, Morgan Stanley and/or its employees not involved in the preparation of this report may have investments in securities or derivatives of securities of companies mentioned in this report, and may trade them in ways different from those discussed in this report. Derivatives may be issued by Morgan Stanley or associated persons.

Morgan Stanley is involved in many businesses that may relate to companies mentioned in this report. These businesses include specialized trading, risk arbitrage and other proprietary trading, fund management, investment services and investment banking.

Morgan Stanley makes every effort to use reliable, comprehensive information, but we make no representation that it is accurate or complete. We have no obligation to tell you when opinions or information in this report change apart from when we intend to discontinue research coverage of a subject company.

Reports prepared by Morgan Stanley research personnel are based on public information. Facts and views presented in this report have not been reviewed by, and may not reflect information known to, professionals in other Morgan Stanley business areas, including investment banking personnel.

The value of and income from your investments may vary because of changes in interest rates or foreign exchange rates, securities prices or market indexes, operational or financial conditions of companies or other factors. There may be time limitations on the exercise of options or other rights in your securities transactions. Past performance is not necessarily a guide to future performance. Estimates of future performance are based on assumptions that may not be realized.

This publication is disseminated in Japan by Morgan Stanley Japan Limited; in Hong Kong by Morgan Stanley Dean Witter Asia Limited; in Singapore by Morgan Stanley Dean Witter Asia (Singapore) Pte., regulated by the Monetary Authority of Singapore; in Australia by Morgan Stanley Dean Witter Australia Limited A.B.N. 67 003 734 576, a licensed dealer, which accepts responsibility for its contents; in certain provinces of Canada by Morgan Stanley Canada Limited, which has approved of, and has agreed to take responsibility for, the contents of this publication in Canada; in Spain by Morgan Stanley, S.V., S.A., a Morgan Stanley group company, which is supervised by the Spanish Securities Markets Commission (CNMV) and states that this document has been written and distributed in accordance with the rules of conduct applicable to financial research as established under Spanish regulations; in the United States by Morgan Stanley & Co. Incorporated and Morgan Stanley DW Inc., which accept responsibility for its contents; and in the United Kingdom, this publication is approved by Morgan Stanley & Co. International Limited, solely for the purposes of section 21 of the Financial Services and Markets Act 2000 and is distributed in the European Union by Morgan Stanley & Co. International Limited, except as provided above. Private U.K. investors should obtain the advice of their Morgan Stanley & Co. International Limited representative about the investments concerned. In Australia, this report, and any access to it, is intended only for "wholesale clients" within the meaning of the Australian Corporations Act.

The trademarks and service marks contained herein are the property of their respective owners. Third-party data providers make no warranties or representations of any kind relating to the accuracy, completeness, or timeliness of the data they provide and shall not have liability for any damages of any kind relating to such data. The Global Industry Classification Standard ("GICS") was developed by and is the exclusive property of MSCI and S&P.

This report or any portion hereof may not be reprinted, sold or redistributed without the written consent of Morgan Stanley.

Additional information on recommended securities is available on request.

The Americas

1585 Broadway
New York, NY 10036-8293
United States
Tel: +1 (1)212 761 4000

Europe

25 Cabot Square, Canary Wharf
London E14 4QA
United Kingdom
Tel: +44 (0)20 7425 8000

Japan

20-3, Ebisu 4-chome
Shibuya-ku,
Tokyo 150-6008, Japan
Tel: +81 (0)3 5424 5000

Asia/Pacific

Three Exchange Square
Central
Hong Kong
Tel: +852 2848 5200